

	Page 5		Page 7
1		1	witness, Keith Raniere.
2	INFORMATION REQUESTED	2	MR. McGUIRE: William McGuire, Tompkins
3	(Request.) Page 48	3	McGuire Wachenfeld & Barry representing NXIVM, Nancy
	(Request.) Page 101	4	Salzman and Kristin Keeffe.
4	(Request.) Page 106	5	MR. LEONARD: Okay. Before we begin, on
	(Request.) Page 113	6	behalf of Keith Raniere, we are taking the position
5	(Request.) Page 140	7	that this entire deposition is confidential. It
6		8	should be maintained that way for at least 30 days
7		9	pending whatever application either we make or the
8		10	portions that we may designate if it's less than the
9		11	whole thing, so I assume that's in accordance with
10 11		12	our order and practice and that there should be no
12		13	problem.
13		14	MR. KOFMAN: We have no objection.
14		15	THE VIDEOGRAPHER: Please swear in the
15		16	witness.
16		17	MR. McGUIRE: Wait a minute.
17		18	MR. LANDY: We don't object to having
18		19	the transcript being held confidential for the next
19		20	30 days in its entirety. However, we would request
20		21	that by the end of that 30-day period counsel for
21		22	the witness designate which portions of the
22		23	transcript they intend to keep confidential for the
23 24		24	entirety of the litigation. If you choose to
25		25	designate the entirety, send a letter saying so.
	Daga 6		
1	Page 6	1	Page 8
1 2	(Document headed Biography on Keith	1	MR. LEONARD: That's fine.
3	Raniere, Founder & Developer of Rational Inquiry, Highly Confidential Bates stamped P000004995 was	2	MR. SKOLNIK: I join in Mr. Landy's
4	received and marked Defendant's Exhibit Raniere-1	3 4	position that maintaining confidentiality for 30
5	for Identification.)	5	days is acceptable. At the end of 30 days, we'll expect that the portions of deposition that you
6	,	6	intend to keep confidential are so designated; and
7	THE VIDEOGRAPHER: Today's date is March 11, 2009, at the time indicated on the video screen.	7	1
8	We're here in Florham Park, New Jersey, to take the	8	we reserve our right to make any objections.
9	deposition of Keith Raniere in the matter of NXIVM	9	KEITH ALAN RANIERE, residing at
10	v. Sutton.	10	3 Flintlock Lane, Clifton Park, New York 12065,
11	At this time, will the attorneys please	11	is duly sworn and testifies on his oath as follows:
12	identify themselves and the clients they represent.	12	
13	MR. KOFMAN: Harold Kofman from Riker	13	DIRECT EXAMINATION BY MR. KOFMAN:
14	Danzig Scherer Hyland Perretti LLP and Anthony J.	14	Q. Good morning, Mr. Raniere. My name is
15	Sylvester from Riker Danzig Scherer Hyland Perretti	15	Harold Kofman. I'm representing Morris Sutton,
16	LLP representing Morris Sutton, Rochelle Sutton and	16	Rochelle Sutton, and Stephanie Franco in the lawsuit
17	Stephanie Franco.	17	that was initiated by NXIVM Corp. And First
18	MR. LANDY: Robert Landy from Friedman	18	Principles, Inc.
19	Kaplan Seiler & Adelman LLP on behalf of Interfor,	19	I'm going to be taking your deposition today.
20	Incorporated and Juval Aviv.	20	Have you ever had your deposition taken before?
20	meorporated and suvar riviv.	1	
21	MR. SKOLNIK: Peter Skolnik and Thomas	21	A. Yes.
	<u> -</u>	21 22	A. Yes. Q. On how many occasions?
21	MR. SKOLNIK: Peter Skolnik and Thomas	l .	
21 22	MR. SKOLNIK: Peter Skolnik and Thomas Dolan of Lowenstein Sandler representing Rick Ross,	22	Q. On how many occasions?

	Page 9		Page 11
1	Q. Approximately.	1	have those.
2	A. 1993. Maybe it was the spring I'm not	2	MR. KOFMAN: For the record, this
3	sure and I think later than that. I think it was	3	document is Bates stamped P000004995 and P000004996.
4	1995.	4	It's a document that was produced to my client in
5	Q. Were those depositions in connection with	5	discovery.
6	Consumers' Buyline?	6	BY MR. KOFMAN:
7	A. Yes.	7	Q. Sir, do you recognize this document?
8	Q. I'm going to just run	8	A. Not directly, but documents of this similar
9	A. I'm sorry. There was a third deposition.	9	form.
10	Q. When was that?	10	Q. Okay, meaning and what is this document?
11	A. That was also I believe that was 1994.	11	A. It looks like a biography of me.
12	Q. And was that also in connection with	12	Q. Do you know who prepared this biography?
13	Consumers' Buyline?	13	A. No.
14	A. Yes.	14	Q. Have you reviewed this or similar biographies
15	Q. Mr. Raniere, I'm just going to run over a	15	prepared by NXIVM?
16	few of the ground rules of the deposition since it's	16	A. I haven't reviewed this one. I have seen
17	been awhile since you've had your deposition taken.	17	similar biographies.
18	I'm going to be asking you a series of	18	Q. Okay, and did you review similar biographies?
19	questions today. My questions and your answers are	19	A. Yes.
20	being recorded by the court reporter sitting to my	20	Q. And did you review them to make sure they
21	right. In addition, there's a videographer who's	21	were accurate?
22	recording this deposition.	22	A. Yes.
23	It's important that you wait till I finish	23	Q. Is there anything on this biography and
24	my question before answering. It makes a cleaner	24	you can take the time to read it that is
25	record, and also that way I can be sure that you	25	inaccurate?
	Page 10		Page 12
1	understand my question. If you don't understand my	1	A. Before finishing the document, there are a
2	question, please let me know, and I'll try and	2	number of things that if I were asked to approve
3	rephrase it if I can.	3	this I would not.
4	You're being represented by counsel today.	4	Q. Can you give me examples?
5	If your counsel makes an objection, stop and wait	5	A. Problem-solving ability is better than 1 in
6	for your counsel to finish the objection. It's	6	425 million, it would have to say "estimated";
7	important that you answer verbally, since the court	7	things along those lines. Also, there are things of
8	reporter can't take down shrugs and so forth.	8	I don't people write a number of different
9	Finally, if you need a break at any point	9	things. I think factually this is true so far, but
10	today, please let me know, and I'll be happy to take	10	I can say I probably did not review this one.
11	a break at a convenient moment.	11	Q. Okay. How about the reference about halfway
12	MR. LEONARD: Mr. Kofman, just for the	12	down to you having total retention?
13	record, Mr. Rick Ross has joined the deposition; and	13	A. Uh-huh.
14	I would ask that his counsel advise him of the	14	Q. Is that something that you would consider
15	confidentiality that we've previously discussed and	15	accurate?
16	he's agreed to on his behalf.	16	A. Yes, as far as what some someone who would
17	MR. SKOLNIK: I will do so.	17	measure retention. Does that mean that I remember
10			
18	MR. LEONARD: Thank you.	18	everything? No. I go to the supermarket and forget
19	MR. LEONARD: Thank you. BY MR. KOFMAN:	18 19	everything? No. I go to the supermarket and forget things like everyone else.
19 20	MR. LEONARD: Thank you. BY MR. KOFMAN: Q. Okay. Mr. Raniere, I'd like to show you a	18 19 20	everything? No. I go to the supermarket and forget things like everyone else. Q. Do you know what whether this document was
19 20 21	MR. LEONARD: Thank you. BY MR. KOFMAN: Q. Okay. Mr. Raniere, I'd like to show you a document that we've marked as Raniere-1, and I've	18 19 20 21	everything? No. I go to the supermarket and forget things like everyone else. Q. Do you know what whether this document was used by NXIVM?
19 20 21 22	MR. LEONARD: Thank you. BY MR. KOFMAN: Q. Okay. Mr. Raniere, I'd like to show you a document that we've marked as Raniere-1, and I've got additional copies for counsel here.	18 19 20 21 22	everything? No. I go to the supermarket and forget things like everyone else. Q. Do you know what whether this document was used by NXIVM? A. No.
19 20 21 22 23	MR. LEONARD: Thank you. BY MR. KOFMAN: Q. Okay. Mr. Raniere, I'd like to show you a document that we've marked as Raniere-1, and I've got additional copies for counsel here. MR. KOFMAN: For the record, this	18 19 20 21 22 23	everything? No. I go to the supermarket and forget things like everyone else. Q. Do you know what whether this document was used by NXIVM? A. No. Q. Okay. Just out of curiosity, the symbols
19 20 21 22	MR. LEONARD: Thank you. BY MR. KOFMAN: Q. Okay. Mr. Raniere, I'd like to show you a document that we've marked as Raniere-1, and I've got additional copies for counsel here.	18 19 20 21 22	everything? No. I go to the supermarket and forget things like everyone else. Q. Do you know what whether this document was used by NXIVM? A. No.

	Page 13		Page 15
1	A. The Executive Success Programs, to the best	1	A. Yes.
2	of my knowledge, yes.	2	Q. When did you first become familiar with
3	Q. Okay.	3	Ms. Franco?
4	A. My suspicion well, continue.	4	A. I think I was told that she was attending an
5	Q. Okay. That's all the questions I have right	5	Intensive. I'm not sure if it was before that point
6	now about that document.	6	that I had heard or actually while she was at the
7	Mr. Raniere, have you ever met Morris Sutton?	7	Intensive.
8	A. Yes.	8	Q. Okay. And who told that you she was
9	Q. When did you meet Morris Sutton?	9	attending an Intensive?
10	A. In the courtroom when we were all together.	10	A. I'm not sure.
11	Q. Would that have been sometime in 2007-2008?	11	Q. Was it Nancy Salzman?
12	A. Yeah.	12	A. I don't think so. My suspicion is it was
13	Q. Did you ever meet him before that?	13	Michael Sutton.
14	A. No.	14	Q. Okay, and is it your understanding that
15	Q. Have you ever spoken to him?	15	Michael Sutton is the half-brother of Stephanie
16	A. No.	16	Franco?
17	Q. Have you ever met Rochelle Sutton?	17	A. Yes.
18	A. No.	18	Q. And am I correct that at the time Michael
19	Q. Have you ever spoken to Rochelle Sutton?	19	Sutton was a student of Executive Success Programs?
20	A. No.	20	A. To the best of my knowledge.
21	Q. Are you aware as you sit here today that	21	Q. Do you recall what Michael told you about
22	Nancy Salzman visited the home of Morris and	22	Stephanie Franco at the time?
23	Rochelle Sutton at some point in time?	23	A. I seem to remember that she had a therapy
24	A. I believe that's true.	24	practice, and she was either some sort of an
25	Q. When did you become aware of that?	25	educator at Rutgers University.
	Page 14		Page 16
1	A. I think it was slightly after it happened.	1	Q. And what did Michael tell you at the time
2	It is my recollection she was invited to a party.	2	about Ms. Franco's therapy practice?
3	Should I 'cause Nancy is in the room, my tendency	3	A. I'm not sure if it was Michael.
4	would be to look to see if that's so, but that's	4	Q. It might have been somebody else?
5	what my recollection is.	5	A. Yeah, and I don't have any details other than
6	Q. Okay, and did Nancy Salzman tell you that she	6	that she had a minor therapy practice which when
7	had gone to the Sutton's home?	7	someone comes to the Intensive requires further
8	A. I don't recall.	8	review.
9	Q. Did you know who invited her to the party?	9	Q. Okay. This is something that you were
10	A. No.	10	told about her therapy practice either before or at
11	Q. Do you know what was discussed there?	11	the time she attended the Intensive?
12	A. I believe, amongst other social things,	12	A. Yes.
13	enrolling some people in taking a course, although	13	Q. What you mentioned that when somebody has
14	I'm not positive of that. I have a recollection	14	a therapy practice, it requires further review.
15	that there actually was a course taught.	15	What is the nature of the review that is required?
16	Q. Are you aware that at some point a course	16	A. I'm not sure of all the details, but we want
17	was taught at the home of Aaron and Leslie Kassin?	17	to guard trade secrets and things that are important
18		18	and confidential so they want there is a review
	A. I don't know where, but I do have a	1 -0	
19	A. I don't know where, but I do have a recollection that there was a course taught, yes.	19	so that there's no conflict of interests and no
19	recollection that there was a course taught, yes.	19	so that there's no conflict of interests and no
19 20	recollection that there was a course taught, yes. Q. Do you know what course was taught?	19 20	so that there's no conflict of interests and no future conflict of interests.
19 20 21 22 23	recollection that there was a course taught, yes. Q. Do you know what course was taught? A. Not specifically.	19 20 21 22 23	so that there's no conflict of interests and no future conflict of interests. Q. Do you know who performs the review? A. No. Q. Do you know what the nature of the review
19 20 21 22	recollection that there was a course taught, yes. Q. Do you know what course was taught? A. Not specifically. Q. Did you attend the teaching of the course	19 20 21 22	so that there's no conflict of interests and no future conflict of interests. Q. Do you know who performs the review? A. No.

Page 17 Page 19 1 Q. Okay. Is it -- does the review involve a 1 involved in the conversation were yourself, discussion with the student? 2 Stephanie Franco, and possibly Nancy Salzman? 2 3 A. I think sometimes. 3 A. Correct. 4 Q. Do you know who does those discussions? 4 Q. How long did the discussion -- how long did A. No. I think various people. 5 the discussion take place? 5 Q. Is that something that you're involved with? 6 A. I'm just guessing a relatively short time, 6 7 7 maybe a half hour. 8 Q. Was this during a break in the training 8 Q. Do you know whether a review was done in the case of Stephanie Franco? 9 9 session? A. Yes. 10 A. Yes, I believe so. 10 Q. Do you know who did the review? 11 Q. What was discussed? 11 A. Not exactly. I know the results of the 12 12 A. Stephanie Franco wanted to apologize. She expressed -- originally coming into the training she review because I spoke to Stephanie Franco 13 13 was concerned about the nondisclosure agreement, the 14 14 afterwards. 15 long form; and my understanding is that NXIVM gave 15 Q. Okay, and when did you speak with Stephanie Franco? 16 her the ability to go and discuss it with an 16 17 A. I think it was Day 5 of the Intensive. It 17 attorney and take time with it -- I would not meet might have been Day 4. with her until that form was signed -- which she did 18 18 Q. Did you attend the Intensive that she was 19 and then apologized for the delay, but I had felt at 19 20 participating in? 20 the time the delay is perfectly reasonable. 21 A. Not directly. I may have given a 21 She was seemingly very excited about the question-and-answer session, but I'm not positive. material and said that she wanted to go and become a 22 22 23 Q. Okay. Do you recall if the year was 2001 23 trainer with us. We also spoke of -- she said that 24 that this Intensive took place? 24 she was a seeker and wanted to find out the way, you A. I don't recall. 25 know, the human mind and all works to some degree 25 Page 20 Page 18 1 1 Q. Do you have a recollection as to -and found this an interesting supplement. A. I think it was --2 Q. Okay. At any time before the fifth day of 2 3 Q. -- what year it was? 3 the Intensive when you spoke to Stephanie Franco, A. I think it was 2001. were you aware of an issue involving the 4 4 Q. Do you remember the time of year? confidentiality agreement and Stephanie Franco? 5 5 A. I think it was spring. A. Could you repeat the beginning of that 6 6 Q. Okay. Now, you say you spoke to Stephanie on 7 7 question? the -- I think you said the fifth day of the 8 8 Q. Prior to meeting with Stephanie on the fifth 9 Intensive. 9 day of the Intensive, were you aware of any issue that had arisen concerning her signing the 10 10 A. Fourth or fifth. Q. Where did that discussion take place? 11 11 nondisclosure confidentiality agreement? A. At the 455 New Karner Road Center. 12 A. I believe it was before that point because 12 Q. And is that a training center for Executive 13 specifically I would not meet with her unless she 13 Success Programs? signed it, so I think it was somewhere around the 14 14 second day I heard that she had questions. 15 A. Yes, amongst other things, I think. 15 Q. Okay. Is it also the headquarters of NXIVM? Q. From who did you hear that she had questions? 16 16 A. I think it might serve as that function in 17 A. I'm not sure. I would suspect it was Nancy. 17 part, but no. They have other meetings other than Q. Okay, and did you have any further 18 18 discussions between the second day and the fifth day 19 trainings there. 19 about Stephanie and the long form confidentiality 20 Q. Okay. Who was present when you spoke to 20 Ms. Franco? 21 21 agreement? 22 A. I think Nancy was present, although I'm not 22 A. No. It's my recollection that I was asked positive. There may have been other people in the 23 23 what my opinion was in general with someone who room but not directly involved in the conversation. wants to consider something like that. I think 24 24 Q. Okay. So the people you recall being 25 25 they should.

Page 21 Page 23 1 1 Q. Back in 2001, what was your role in NXIVM? Q. Did you speak to -- when you spoke to 2 2 Stephanie on the fifth day, did you speak about her A. I'm the philosophical founder and the person 3 who answers the questions relating to -- the 3 thera -- to her about her therapy practice? ultimate questions relating to the education, the 4 A. Not specifically. I believe she mentioned 4 her therapy practice, although I'm not positive that 5 philosophy. I also help solve problems within the 5 organization. she did. More that she was looking to help people, 6 6 7 and she felt that we had some interesting tools. 7 Q. Do you hold a title in the organization? Q. During this discussion with Stephanie or 8 8 possibly during the question-and-answer session you 9 9 Q. And what's the title? may have done, was there any discussion about your 10 10 A. Vanguard. Q. Do you hold any other titles in the 11 view of paying taxes? 11 A. I don't know. That has come up a number of 12 12 organization? times, but I don't remember if it was in that A. No. 13 13 14 discussion. 14 Q. Are you an officer in NXIVM? 15 15 Q. What is -- what do you state about your view A. No. 16 Q. Have you ever been an officer? 16 of paying taxes? 17 A. I think people should consider paying taxes. 17 A. No. I think they should question if they believe in such 18 18 Q. Okay. Were you employed by NXIVM in 2001? a system or not. I'm a believer in paying taxes, 19 19 A. No. 20 but I don't believe in believing without question. 20 Q. Have you ever been employed by NXIVM? 21 Q. Do you believe payment of taxes should be 21 A. No. 2.2 22 compulsory? Q. How about First Principles? Have you ever A. I guess I don't -- I think it's ethical. 23 23 been employed by First Principles? Q. I'm sorry. You believe it is ethical to 24 A. No. 24 compel the payment of taxes? Q. Was it common -- strike that. 25 25 Page 22 Page 24 1 1 A. No. I think it's ethical to pay taxes. Was it common for you to -- in 2001 to attend Q. Oh, okay. Did you discuss with Stephanie 2 2 in part Intensives? either during this private discussion or during 3 3 A. At times. Q. How frequently would you be consulted back in 4 question-and-answer your views on the institution of 4 5 marriage? 5 2001 on issues of philosophy or questions that --6 A. I don't believe so. I wouldn't. 6 about NXIVM? Q. Okay. Other than this one conversation with 7 A. You know, I'm not sure at that point in time. 7 I suspect maybe once a month in a question-answer 8 Stephanie Franco on the fifth day of the Intensive, 8 9 have you had any other discussions with Ms. Franco? 9 type of forum or someone asking a direct question. 10 A. I'm not sure. I don't think so. 10 Q. What type of issues would be brought to your 11 Q. Have you ever seen the -- strike that. 11 attention about NXIVM? 12 You said that it's your understanding that 12 You mentioned the issue about Stephanie and Stephanie Franco had signed the long form 13 the confidentiality agreement. What are some of the 13 confidentiality agreement. other types of issues that were brought -- would be 14 14 15 What's the basis for that understanding? 15 brought to your attention by someone at NXIVM? 16 A. She told me so. 16 A. I'm trying to go back to that time period. 17 Normally they're questions of ethics, 17 Q. What did she specifically say, if you recall? A. "I apologize for taking so long to sign this 18 things -- for example, NXIVM has a sales force. If 18 agreement. I felt I needed to consider it, and I 19 19 two salespeople have approached the same client, did, and I am very happy that I've signed it." 20 20 what are the guidelines to try to handle that sort Also, I would not have met with her if she of a thing or what guidelines would I suggest, that 21 21 22 didn't go through that portion of it. 22 sort of a thing. 23 Q. Have you ever seen the long form 23 Q. What are you -- who are the people who would consult you about those things or who would at that 24 confidentiality agreement that she signed? 24

period of time?

25

25

A. No.

	Page 25		Page 27
1	A. Nancy, some of the people that I know	1	involved with
2	indirectly. I don't know the specific. I for	2	A. Yes.
3	example, if I answered questions at an Intensive or	3	Q as well?
4	something like that or I walked into the building,	4	A. Yes.
5	anyone that asked me questions I would answer them.	5	Q. And how much time would you say you spend on
6	Q. Okay. How many hours a month were you	6	a monthly basis developing course material?
7	devoting to NXIVM during let's say 2001?	7	A. I walk around thinking about it a lot, but
8	A. I don't know. I would estimate maybe 20.	8	the actual formal time?
9	Q. Twenty?	9	Q. Uh-huh.
10	A. Yes.	10	A. If we put out, say, one Intensive a year, and
11	Q. And was most of that attending these	11	let's say an Intensive is 80 hours, probably 40
12	question-and-answer things or answering issues that	12	hours a year devoted to that.
13	came up?	13	Q. When you say, "We put out one Intensive,"
14	A. Yes, I would say so.	14	what do you mean by that?
15	Q. Has that involvement of 20 hours a month	15	A. In other words, I'm looking over the past
16	changed since 2001?	16	few years; and I'm thinking of the curriculum that
17	A. Yeah. It's gone down.	17	has been created, and I estimate we've in the past
18	Q. Okay. Was there ever a period during which	18	few years introduced one Intensive a year.
19	it increased?	19	Q. That would be one new set of course
20	A. No.	20	courses?
21	Q. What would you say what would you estimate	21	A. The particular ones that have been in the
22	at in 2007 and 2008 how much time would you spend	22	past few years have been eight-day seminars.
23	on NXIVM-related issues?	23	Q. Okay.
24	A. 2007-2008?	24	A. There have been a few occasions where there
25	Q. On a monthly basis.	25	have been modules, single two-hour. We offer all of
			<u>-</u>
	Page 26		Page 28
1	A I want to amond comothing I said When you	1	our ourriculum par sa in two hour blocks. I don't
1	A. I want to amend something I said. When you	1	our curriculum, per se, in two-hour blocks. I don't
2	say "NXIVM-related issues," can you be more	2	think there has been one of those in the past year.
2	say "NXIVM-related issues," can you be more specific?	2	think there has been one of those in the past year. Q. Mr. Raniere, do you know why you were
2 3 4	say "NXIVM-related issues," can you be more specific? Q. Sure. Issues relating to the operation of	2 3 4	think there has been one of those in the past year. Q. Mr. Raniere, do you know why you were consulted about the issue involving Stephanie Franco
2 3 4 5	say "NXIVM-related issues," can you be more specific? Q. Sure. Issues relating to the operation of the Intensives	2 3 4 5	think there has been one of those in the past year. Q. Mr. Raniere, do you know why you were consulted about the issue involving Stephanie Franco and the long form confidentiality agreement?
2 3 4 5 6	say "NXIVM-related issues," can you be more specific? Q. Sure. Issues relating to the operation of the Intensives A. Okay.	2 3 4 5 6	think there has been one of those in the past year. Q. Mr. Raniere, do you know why you were consulted about the issue involving Stephanie Franco and the long form confidentiality agreement? MR. McGUIRE: Object to the form.
2 3 4 5 6 7	say "NXIVM-related issues," can you be more specific? Q. Sure. Issues relating to the operation of the Intensives A. Okay. Q or the operations of the Executive Success	2 3 4 5 6 7	think there has been one of those in the past year. Q. Mr. Raniere, do you know why you were consulted about the issue involving Stephanie Franco and the long form confidentiality agreement? MR. McGUIRE: Object to the form. Q. Did whoever told you about the issue tell
2 3 4 5 6 7 8	say "NXIVM-related issues," can you be more specific? Q. Sure. Issues relating to the operation of the Intensives A. Okay. Q or the operations of the Executive Success Programs.	2 3 4 5 6 7 8	think there has been one of those in the past year. Q. Mr. Raniere, do you know why you were consulted about the issue involving Stephanie Franco and the long form confidentiality agreement? MR. McGUIRE: Object to the form. Q. Did whoever told you about the issue tell you why they were bringing this to your attention?
2 3 4 5 6 7 8	say "NXIVM-related issues," can you be more specific? Q. Sure. Issues relating to the operation of the Intensives A. Okay. Q or the operations of the Executive Success Programs. A. I don't know, maybe maybe that much or	2 3 4 5 6 7 8	think there has been one of those in the past year. Q. Mr. Raniere, do you know why you were consulted about the issue involving Stephanie Franco and the long form confidentiality agreement? MR. McGUIRE: Object to the form. Q. Did whoever told you about the issue tell you why they were bringing this to your attention? A. No.
2 3 4 5 6 7 8 9	say "NXIVM-related issues," can you be more specific? Q. Sure. Issues relating to the operation of the Intensives A. Okay. Q or the operations of the Executive Success Programs. A. I don't know, maybe maybe that much or less. I'm thinking more like 10 hours a week; not a	2 3 4 5 6 7 8 9	think there has been one of those in the past year. Q. Mr. Raniere, do you know why you were consulted about the issue involving Stephanie Franco and the long form confidentiality agreement? MR. McGUIRE: Object to the form. Q. Did whoever told you about the issue tell you why they were bringing this to your attention? A. No. Q. Do you have any understanding as to why you
2 3 4 5 6 7 8 9 10	say "NXIVM-related issues," can you be more specific? Q. Sure. Issues relating to the operation of the Intensives A. Okay. Q or the operations of the Executive Success Programs. A. I don't know, maybe maybe that much or less. I'm thinking more like 10 hours a week; not a week. I mean a month.	2 3 4 5 6 7 8 9 10	think there has been one of those in the past year. Q. Mr. Raniere, do you know why you were consulted about the issue involving Stephanie Franco and the long form confidentiality agreement? MR. McGUIRE: Object to the form. Q. Did whoever told you about the issue tell you why they were bringing this to your attention? A. No. Q. Do you have any understanding as to why you were called upon to give advice?
2 3 4 5 6 7 8 9 10 11 12	say "NXIVM-related issues," can you be more specific? Q. Sure. Issues relating to the operation of the Intensives A. Okay. Q or the operations of the Executive Success Programs. A. I don't know, maybe maybe that much or less. I'm thinking more like 10 hours a week; not a week. I mean a month. Q. Sure. Do you in 2001, were you still	2 3 4 5 6 7 8 9 10 11 12	think there has been one of those in the past year. Q. Mr. Raniere, do you know why you were consulted about the issue involving Stephanie Franco and the long form confidentiality agreement? MR. McGUIRE: Object to the form. Q. Did whoever told you about the issue tell you why they were bringing this to your attention? A. No. Q. Do you have any understanding as to why you were called upon to give advice? MR. McGUIRE: Same objection.
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	Page 29		Page 31
1	must sign the long form on the first day, but yet	1	2001 how they became coaches?
2	there's a reasonable, seemingly reasonable reason	2	A. I don't know.
3	why someone would not want to do that, any time you	3	Q. Would that be Nancy Salzman's responsibility
4	question breaking a rule you have to consult the	4	for overseeing the making of coaches?
5	ethic of the rule to get the spirit, the intent of	5	A. Well, I think she could find that out. I
6	the rule.	6	don't she is not the person who would directly do
7	Q. And that's something that you would be most	7	that I don't believe.
8	familiar with in NXIVM?	8	Q. But that's not something you were involved
9	A. Well, I think I add good opinion.	9	with in 2001?
10	Q. Okay. Do you know you mentioned that a	10	A. Correct.
11	review would have been done because Stephanie took	11	Q. Who told you that or how did you come to
12	indicated that she had a small therapy practice.	12	learn that Stephanie Franco was a coach?
13	Do you know what the results of the review	13	A. 'Cause I heard that she was going to Mexico
14	were?	14	to coach an Intensive. I also heard I believe that
15	A. No. I I do know that she was allowed to	15	she didn't show up, and I don't know what there
16	take the Intensive, so whatever you would call;	16	was some concern that I recall. I don't know if
17	favorable or nonconflicting, I guess, because if it	17	they were relying on her, didn't get off the plane,
18	was a conflict of interest, she would not have been	18	or I don't know what the details are.
19	allowed to take the Intensive.	19	Q. Who told you that Nancy that I'm sorry
20	Q. In 2001 were you told or made aware that	20	that Stephanie had become a coach?
21	Stephanie had taken classes with Taibbi Kahler	21	A. I don't remember.
22	Associates?	22	Q. Who told you that she was going to Mexico?
23	A. No.	23	A. I don't remember.
24	Q. Are you familiar with Taibbi Kahler	24	Q. Okay. Who told you that she didn't show up
25	Associates?	25	in Mexico?
	Page 30		Page 32
1	A. Somewhat now.	1	A. I assume it's probably the same person. I
2	Q. Were you familiar back in 2001?	2	don't remember.
3	A. No.	3	Q. Okay. Have you ever seen any documents that
4	Q. Do you know what course material Stephanie	4	indicate that Stephanie was a coach at NXIVM?
5	was provided at NXIVM?	5	A. I've seen that she had coach notes and
6	A. Not specifically.	6	facilitator notes; and by reason of the fact that
7	Q. Has anyone ever told you what she was	7	in order to get those one must be a coach, I assume
8	provided?	8	she is. I've also heard that there was a video
9	A. I've seen lists; and I know that she was a	9	segment of her coach promotion in this legal
10	coach, which means there is certain course materials	10	proceeding.
11	she was exposed to. I also know that she was	11	Q. Have you seen that video?
12	selected to be in a facilitator training, which I	12	A. No.
13	did also see a document that referenced.	13	Q. When did you learn that Stephanie had left
14	Q. You stated that she was a coach. Is it your	14	NXIVM?
15	understanding that Stephanie Franco was a coach at	15	A. I think it must have been shortly after she
16	NXIVM?	16	didn't show up to Mexico.
17	A. Yes.	17	Q. Do you remem was that 2001?
18	Q. What are the re what were the requirements	18	A. If that's when she took her In her first
19 20	in 2001 for becoming a coach at NXIVM?	19 20	Intensive that year, in that spring, I think I recall that it was that fall.
	A. I don't remember exactly; but they have to	21	
21 22	express a willingness to want to coach people, mentor people, learn the curriculum. I don't know	21	Q. Okay. Do you know on how many how many Intensives Stephanie participated in?
23	how that procedure was handled.	23	A. I think at least two.
24	Q. Who is the person at NXIVM who has an	24	Q. Okay. Do you know whether she completed the
25	understanding as to how people become coaches or in	25	second Intensive that she took?
	5 m 1 5 m 1		9 (Page 20 to 22)

	Page 33		Page 35
1	A. No.	1	Q. Do you know why Michael brought this to your
2	Q. Would someone be made a coach if they hadn't	2	attention?
3	completed a second Intensive in 2001?	3	A. I might have brought it to his attention
4	A. I don't know.	4	because she didn't show up at the Intensive,
5	Q. Did you have any responsibility for designing	5	although I'm not sure. Michael and I are friends.
6	for creating the procedure or the requirements	6	Q. Okay, and were friends in 2001?
7	for making of coaches?	7	A. Yes.
8	A. Initially.	8	Q. Okay. Did Michael explain to you why
9	Q. When was that?	9	Stephanie was discontent?
10	A. 1997, I think.	10	A. No. I I can try to reconstruct, but I
11	Q. How about in 2001?	11	don't think he gave me much detail. I think Michael
12	A. No. It evolved from there, and I don't know.	12	speaks very honorably; and I think he would just
13	Q. Do you know if there were any changes so	13	say, well, she didn't it didn't work out. It's
14	there were changes in the procedure for making	14	something she didn't want to do.
15	coaches between 1997 and 2001?	15	Q. When he said she was discontent or didn't
16	A. I believe so.	16	want to do it, did you ask why?
17	Q. Do you know what they are?	17	A. I probably wouldn't. I don't remember.
18	A. No.	18	Q. Okay. How long have you known Michael
19	Q. Other than being told that Stephanie hadn't	19	Sutton?
20	shown up in Mexico, did you have any other	20	A. Since probably about 2001.
21	discussions about her ending her relationship with	21	Q. Okay, and have you been friends with him
22	NXIVM?	22	continuously since that time?
23	A. I think after that point at one point Michael	23	A. Yes.
24	mentioned that she was discontent. I think that is	24	Q. How did you become friendly with Michael
25	SO.	25	Sutton?
	Page 34		Page 36
1	Q. Did he mention that to you?	1	A. I don't remember exactly. He has an interest
2	A. Yes.	2	in technology. He has an interest in business and
3	Q. Do you remember when that	3	business ventures, so that's what we speak about.
4	A. I think that was so.	4	Q. How often do you talk to Michael Sutton?
5	Q. Sorry to interrupt you.	5	A. Now, once or twice a year maybe.
6	Do you remember when that conversation took	6	Q. Was there ever a time when Michael Sutton
7	place with Michael?	7	moved up to the from strike that.
8	A. No.	8	Were you aware that when Michael started
9	Q. How much how long after the fall of 2001	9	taking the classes he would have been in the New
10	did that take place?	10	York City area?
11	A. I'm not really sure. I would imagine it	11	A. I was aware he lived downstate.
12	would be in the fall of 2001. What I imagine would	12	Q. Was there ever a time that he moved up to the
13	have gone on is I would have heard that Stephanie	13	Albany area?
14	did not go to the Intensive, did not show up. I	14	A. Yes.
15	have an image of Michael saying she was discontent	15	Q. And do you know when that was?
16	in my mind. That's why I think I had that	16	A. No.
17		17	Q. Did you ever talk to him about his reasons
	conversation.		-
18	I probably would follow up to find out what	18	for moving up to the Albany area?
19	I probably would follow up to find out what happened with Stephanie. And because Michael is her	18 19	for moving up to the Albany area? A. No.
19 20	I probably would follow up to find out what happened with Stephanie. And because Michael is her half-brother, I might have asked him.	18 19 20	for moving up to the Albany area? A. No. Q. After your discussion with Michael in the
19 20 21	I probably would follow up to find out what happened with Stephanie. And because Michael is her half-brother, I might have asked him. Q. Where did this conversation with Michael take	18 19 20 21	for moving up to the Albany area? A. No. Q. After your discussion with Michael in the fall of 2001, when's the next time you had a
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	D 27		David 20
	Page 37		Page 39
1	A. I think over the years because of this	1	A. Yeah. I'm sure that was that I was asked
2	litigation there have been mention. I recall I	2	my opinion on that.
3	don't know if it was with him and someone else or	3	Q. Who was present when that conversation took
4	with someone else. It came to NXIVM either before	4	place?
5	the litigation or during the litigation; and because	5	A. I don't remember.
6	the litigation affected his father, the question was	6	Q. Did you have a retainer agreement with
7	should he be consulted. What are the ethics around	7	Arlen Olsen at that time?
8	that, so it was my belief that he should be asked	8	MR. CAMPION: I think that's privileged.
9	certainly in the least his opinion on going forward	9	MR. KOFMAN: I disagree.
10	with such a lawsuit.	10	BY MR. KOFMAN:
11	Q. And so at some if I understand you	11	Q. Was he representing you in connection with
12 13	correctly, at some point in time, the issue was raised as to whether or not Michael should be	12	this lawsuit or this dispute?
13 14		13	A. I'm not a party. I was not a party to this
15	consulted about a lawsuit being brought against his father?	14 15	lawsuit or dispute, as far as I know.
16	A. Yes.	16	Q. Was he discussing with you as a representative was he discussing the issue with
17	Q. Who brought that to your attention?	17	you as a representative of NXIVM?
18	A. I don't remember.	18	MR. CAMPION: Read the question again.
19	Q. And your response was he should be consulted?	19	(The following was read back by the
20	A. Uh-huh.	20	reporter:
21	Q. And what was Mich I'm sorry. You have to	21	"Was he discussing with you as a
22	answer verbally.	22	representative was he discussing the issue with
23	A. Oh, yes.	23	you as a representative of NXIVM?")
24	Q. And what was Michael were you present when	24	MR. CAMPION: I think that goes to the
25	that discussion took place with Michael?	25	business of privilege.
	Page 38		Page 40
1		1	
1 2	A. No.	1 2	MR. KOFMAN: I don't believe that the
3	Q. Do you know what Michael's response was?A. My understanding is that he believed that the	3	existence of a retainer agreement is subject to privilege. I think I'm entitled to know whether
4	lawsuit should go forward.	4	Arlen was representing Keith Raniere or NXIVM at the
5	Q. I represent to you that the lawsuit was	5	time, since there appears to be a distinction.
6	initially brought in August of 2003.	6	MR. CAMPION: Why don't you and I
7	Were you consulted about bringing the	7	discuss this point at a break, okay.
8	lawsuit?	8	MR. KOFMAN: We can agree to discuss
9	A. I believe so, yes.	9	this at a break.
10	Q. By whom? And I don't want conversations with	10	BY MR. KOFMAN:
11	attorneys.	11	Q. Mr. Raniere, when did you did there come a
12	A. Then I don't I think it might have been.	12	point in time where you learned that Rick Ross had
13	MR. CAMPION: Okay, that's it then.	13	been hired in connection with Michael Sutton?
14	Q. You can tell me who the who did you have	14	A. Yes.
15	the conversation with?	15	Q. When did you first learn that?
16	MR. CAMPION: You may tell him who.	16	A. I believe it is my recollection that Michael
17	A. Arlen Olsen.	17	was to meet with Rick Ross in Florida. I believe
18	Q. And did he represent you individually?	18	before that point, Michael had a conversation with
19	A. Yes.	19	me. I recall him saying, "My family wants me to
20	Q. And did you discuss with anyone else the	20	talk with this guy about NXIVM," and he described a
21	bringing of the lawsuit?	21	little bit relating to the what Rick Ross does
22	A. I think after that point, yes.	22	and said to me, "What do you think?"
23	Q. Did before it was filed, did you discuss	23	Q. Were you familiar with Rick Ross at that
	Q. Did before it was filed, did you discuss with anyone besides Arlen Olsen the desirability of bringing a lawsuit?	23 24 25	Q. Were you familiar with Rick Ross at that time? A. No.

	Page 41		Page 43
1	Q. Did you do any research about him at that	1	that he believed in what he was doing.
2	time?	2	Q. Were you present when he signed his
3	A. No.	3	Affidavit?
4	Q. What did you tell Michael?	4	A. No, I don't think so.
5	A. "Sure."	5	Q. Did you meet with him before he signed the
6	Q. So you advised Michael that he should meet	6	Affidavit?
7	with Rick Ross?	7	A. No, I think it was in passing.
8	A. Yeah. I think people should meet with anyone	8	Q. I'm sorry. It was in passing you met with
9	they want to.	9	him?
10	Q. Did you ask anybody at NXIVM to to check	10	A. I think I was either at 455 New Karner Road
11	out who Rick Ross was?	11	or somewhere like that and ran into him.
12	A. No.	12	Q. And what was said?
13	Q. What was the next con or next discussion	13	A. I don't remember. It was casual.
14	you had with Michael about Rick Ross?	14	Q. Was have you had any other conversations
15	A. Michael had mentioned to me and this must	15	with Aaron Kassin about Rick Ross?
16	have been after they had their meeting/meetings	16	A. I believe so. I have a recollection of him
17	that Rick Ross had said to him that if I was in the	17	saying that Rick Ross wanted our confidential
18	Guinness Book of World Records, he would take the	18	materials. It is difficult for me to ascertain if
19	16-day Intensive; and then when it turned out that	19	that was a true conversation because I've also read
20	indeed I was, Rick Ross denied that that was ever	20	that in the papers.
21	said allegedly.	21	Q. So at this point, you don't have any
22	Q. By the way, have you ever spoken to	22	independent recollection of the conversation?
23	Rick Ross?	23	A. No.
24	A. No.	24	Q. Mr. Raniere, did you are you aware as you
25	Q. Would you have allowed Rick Ross to take the	25	sit here today that Michael Sutton tape recorded a
	Page 42		Page 44
1	16-day Intensive?	1	telephone conversation he had with Stephanie Franco?
2	A. Potentially. We wanted the Forbes reporter	2	A. Yes.
3	to take the 16-day Intensive.	3	Q. How did you become aware of that?
4	Q. Would Rick Ross have had to sign any	4	A. I think I had heard that there was a question
5	documents before taking the 16-day Intensive?	5	of how the materials came to Rick Ross and that
6	A. Yes.	6	there's one rendition of it, one whatever it is,
7	Q. Such as?	7	recitation of it where the materials went from
8	A. What every other student signs.	8	Stephanie to her brother or half I'm not sure if
9	Q. Other than conversations with Michael about	9	it's brother or half-brother, and that brother gave
10	Rick Ross, did you have strike that.	10	the materials to Rick Ross.
11	Do you remember any other conversations that	11	There's another rendition that Stephanie most
12	you had with Michael about Rick Ross?	12	directly either gave it immediately through her
13	A. I only remember a comment. I don't know if	13 14	brother or to Rick Ross, and I think that tape
14 15	it was a separate conversation. Michael thought	15	recording says that Rick Ross that she intended
16	Rick Ross was a nice guy.	16	to give the materials to Rick Ross.
17	Q. Do you remember having any discussions with anybody else about the fact that Rick Ross was	17	Q. Have you ever heard the tape recording?A. No.
18	meeting with Michael?	18	Q. Have you ever read a transcript of the tape
19	A. No.	19	recording?
20	Q. Did you ever have any discussions with	20	A. No.
21	Aaron Kassin about Rick Ross?	21	Q. What's your basis what's your what's
22	A. Yes.	22	the basis of your understanding of the tape
23	Q. When did that take place?	23	recording?
24	A. Aaron Kassin came up to Albany I think it	24	A. I believe Michael might have mentioned it
25	was to sign an Affidavit and he just affirmed	25	in conversations, and I believe Kristin might have

Page 45 Page 47 1 was Kristin, that the subject of this tape -- this mentioned it; Kristin Keeffe. 1 tape is either lost or -- well, it sounds like this 2 Q. Did you -- were you aware before the tape 2 3 tape is lost but that there's a transcript that 3 recording -- strike that. Did you have a conversation with Michael Kevin Luibrand had or something like that in his 4 4 Sutton about the subject of his tape recording a 5 files, and I heard something about that. 5 Q. Kevin Luibrand -- Luibrand told you that he conversation with his sister? 6 6 7 A. Not that I recollect. 7 had a copy of the tape? 8 8 Q. Did Michael Sutton ask for your advice as to A. I'm not sure. whether or not he should tape record a conversation 9 MR. KOFMAN: We can take just a couple 9 with his sister? 10 10 minute break. A. I don't know. It's --11 MR. CAMPION: Sure. 11 12 MR. SYLVESTER: Pardon me? 12 (At this point, there was a short 13 A. It's possible. That's something that he --13 recess.) someone would bring to ask me. 14 THE VIDEOGRAPHER: This is the beginning 14 Q. And do you recall what you said to him about 15 15 of Tape Number 2. The time is 11:35. that? 16 BY MR. KOFMAN: 16 Q. Okay. Mr. Raniere, before we took a break I 17 A. I don't recall the conversation. 17 had asked you a couple of questions about Arlen Q. As you sit here today, what would your 18 18 19 19 recommendation have been? Olsen. 20 A. I think it depends on what the subject matter 20 When you spoke with Mr. Olsen, were you seeking legal advice from him? of the conversation is. Do I believe in the taping 21 21 of phone calls? I think in states where it is legal A. I don't believe I was seeking legal advice. 22 22 Q. Did he provide you with legal advice? 23 that is an option, depending on how a person feels 23 about the situation. So I would, one, suggest that A. I believe you'd call it that. 24 24 Q. And was that for you on an individual basis? he find out if it's legal; and, two, I would suggest 25 25 Page 46 Page 48 A. I would -- I would interpret it that way. 1 that he look at why he wants to do that and if he 1 wanted it to be concealed -- and I assume this tape 2 2 Q. Okay. Did you have a written retainer 3 was concealed, that Stephanie did not know about it agreement with Mr. Olsen? 3 4 or she claims that she did not know about it. 4 A. I'm not sure. 5 Q. I can't answer your question, sir. 5 MR. KOFMAN: Okay. I'd like to make a document request -- and I can follow up with a A. Okay. I would suggest that he consider all 6 6 of those factors. letter -- for a copy of the written retainer 7 7 8 Q. Would you consider the taping of a 8 agreement between Mr. Raniere and Arlen Olsen. 9 conversation or the concealed taping of a 9 MR. CAMPION: If there is one. conversation with a relative to be an ethical act? 10 10 MR. KOFMAN: Okay. 11 A. It depends on the context. (Request.) 11 O. In this context. BY MR. KOFMAN: 12 12 A. I don't know enough about the context to make Q. Mr. Raniere, did you meet with counsel 13 13 prior to today's deposition to prepare for your 14 14 15 Q. Okay. Did you ever see the tape that was 15 deposition? 16 made? 16 A. Yes. 17 A. I don't think so. 17 Q. And was that with Mr. Campion and Q. Do you know what was done with the tape --Mr. Leonard? 18 18 what Michael did with the tape that he made? 19 19 A. Yes. Q. Was there anyone else present? 20 A. Well, my understanding is that one of the 20 NXIVM attorneys named Kevin Luibrand had a copy of 21 21 A. Yes. 22 22 Q. And who was that? 23 Q. And what's the basis for that understanding? 23 A. Nancy was present at one of the meetings, although I'm not sure if you'd call that deposition 24 A. I think Kevin Luibrand had said something 24 25 about it at one point. I also heard that I think it 25 prep. They came up to meet me.

	Page 49		Page 51
1	Q. Do you have we were talking a little bit	1	A. I don't know if it was NXIVM. I think it was
2	about Michael Sutton and your relationship with him.	2	First Principles, but I'm not positive.
3	You mentioned that you were friends.	3	Q. Okay. Do you know if he's given any gifts to
4	A. I'm sorry. Nancy was also there, yes, the	4	NXIVM or First Principles?
5	other meeting, just to be clear.	5	A. I don't know if it's a gift, no. I don't
6	Q. Okay. Did you see him on do you see him	6	know.
7	or have you seen him in the past on a social basis?	7	Q. When you say you don't know that it's a gift,
8	A. Michael Sutton?	8	are you referring to the loan or
9	Q. Yes.	9	A. Right.
10	A. Yes.	10	Q. Okay. Do you know if he's given any gifts to
11	Q. Do you have any business relationship with	11	Nancy Salzman?
12	Michael Sutton?	12	A. No, I don't know.
13	A. No.	13	THE VIDEOGRAPHER: Somebody turn off
14	Q. During the	14	their BlackBerries. It's coming through very
15	A. Not that I know of.	15	strong. Thank you.
16	Q. During the 2002-2003-2004 time period, how	16	(A discussion was held off the record.)
17	frequently would you see Michael Sutton?	17	BY MR. KOFMAN:
18	A. I don't know, once a month maybe.	18	Q. When was the last time you spoke to Michael
19	Q. And would that in what context? Would	19	Sutton about this case?
20	that be social visits or something related to NXIVM?	20	A. About this case? I think it was mentioned
21	A. Volleyball. He would come to volleyball at	21	during Vanguard Week this year.
22	times.	22	Q. What is "Vanguard Week"?
23	Q. Okay, and you would have discussions with him	23	A. It's a corporate retreat where people from
24	at that time?	24	all over the world, the different areas where we
25	A. Yeah.	25	teach education can come and be friends have, you
	Page 50		Page 52
1	Q. And would NXIVM and this lawsuit be one of	1	know, common interests.
2	the things that was discussed?	2	Q. And does that coincide with your birthday?
2	A. I imagine it would be mentioned at times, but	3	
3			A. Yes.
4	that was not a major topic of discussion.	4	Q. When was the at that at Vanguard Week
	Q. Are you aware that Michael Sutton has paid		Q. When was the at that at Vanguard Week when you spoke to Michael, did you discuss the case?
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	Page 53		Page 55
1	give you a general thing without violating a	1	of the individual?
2	confidence with him.	2	A. The student?
3	Q. If you if you could.	3	Q. Yes.
4	A. Um, there there is products that have	4	A. I'm trying to think of his full I call him
5	been brought to him that claims have been made.	5	"Maximus." I'm trying to think.
6	His question is how can he verify that the products	6	Do you mind if I ask Nancy what his full name
7	can do the things that are claimed, so I gave him	7	is?
8	some principles as to how to create double-blind	8	MR. KOFMAN: Yeah. Go ahead.
9	testing type of procedures and gave him some	9	THE WITNESS: Nancy, what's Maximus'
10	understanding of the sorts of things that can go	10	full name?
11	wrong with these.	11	MS. SALZMAN: Sarzen.
12	Q. Who is the person do you know the name	12	THE WITNESS: Sarzen. Thank you. I was
13	of the person with whom he's looking to go into	13	going to call him Serzen.
14	business?	14	BY MR. KOFMAN:
15	A. Yes.	15	Q. Okay. Mr. Raniere, did it come to your
16	Q. And what is the person's name?	16	attention at some point that Rick Ross had posted
17	A. I also have a confidence. I I told him I	17	articles by John Hochman and Paul Martin on his
18	would not speak to anyone about these things.	18	websites?
19	Q. Is the person a NXIVM student?	19	A. Yes.
20	A. Can you define what you mean by "NXIVM	20	Q. When did that come to your attention?
21	student"?	21	A. I think it was sometime shortly thereafter,
22	Q. Is it someone who has taken NXIVM courses in	22	yes.
23	the past?	23	Q. I'm sorry. When you say "shortly
24	A. Yes.	24	thereafter"
25	Q. Is it someone who presently or who is a	25	A. I think within a month of when they were
	Page 54		Page 56
1	member of NXIVM?	1	. 1
2			posted.
2	A. How do you define that?	2	Q. And do you remember what year that was?
3	Q. Is it somebody who presently takes courses		Q. And do you remember what year that was? A. It was 2003, I think.
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Page 57 Page 59 might -- he might publish something about us, and I approved any of the names? 1 1 2 2 went I believe on his website and looked and did not A. Approved for what? 3 find ES -- it was Executive Success Programs, ESP or 3 Q. Did Michael -- strike that. 4 my name at that period. 4 Did NXIVM indicate that it would be 5 Q. Do you remember when that was? 5 comfortable having any of the people named by A. It must have been before whenever the date 6 Ross evaluate the program? 6 7 was that the site went up. 7 A. I don't -- I don't think it was either way. Q. Did you ever have any discussions with 8 8 I don't know. I don't remember. Michael Sutton about the possibility of retaining Q. What happened -- did anything happen after 9 9 Michael gave NXIVM the list of names that he had an independent expert to evaluate NXIVM? 10 10 A. I think I had suggested that that would be a gotten from Ross? 11 11 12 good thing and that I thought it was a good thing. 12 A. I don't know. I don't know what happened. Q. When did you suggest that? This was before 13 13 Q. You mentioned that there were ethical issues or problems relating to the website after the 14 he met -- I'm sorry. 14 Did you suggest that before he met with Rick litigation was filed. Can you elaborate? 15 15 16 A. Yes. The question is if Ross is malintended Ross? 16 17 A. I don't think so. No, I think this was 17 or not. If Ross is malintended, then there are 18 18 certain procedures or -- I shouldn't say procedures -- strategies that are best used. If 19 Q. Do you remember roughly what year? 19 20 A. I imagine it was probably a year after the 20 someone is not -- if a person is not malintended, website went off or somewhere -- up or somewhere in 21 then there are a different set of strategies. 21 The malintended person is not a seeker of 22 2.2 23 Q. So was it a year after the website went up? 23 truth. The malintender seeks to destroy. So if you 24 A. You know, I'm not really sure. The give someone with bad intent information, they're 24 website -- the lawsuit poses interesting problems, not looking to take that information and see what's 25 25 Page 58 Page 60 1 ethical issues relating to that so... true. They're looking to hurt you. The difference 1 Q. At approximately the time Michael told you he 2 between a skeptic and a cynic I -- I say, you know, 2 3 was meeting with Rick Ross, did you have any 3 a skeptic is someone who looks to turn magic into discussions with him about retaining an expert to science. A cynic is someone who looks to turn good 4 4 5 evaluate NXIVM? 5 to bad. 6 A. All right. I -- I do remember speaking to 6 So if you hope to go into any sort of a Michael Sutton -- it might have been right after the 7 dialogue with someone who is malintended, it best 7 8 intervention or I'm not sure of the timing -- asking 8 suits you not to give information. If someone's not 9 who Rick Ross suggested would be people who could 9 malintended, then it suits you to give information. give other opinions, second opinions. 10 10 Q. Were these considerations that you had before 11 Q. Okay, and what did Michael say? 11 or after the filing of the lawsuit? 12 A. I think he said he would ask. 12 A. These are considerations in general in any Q. Did you ever hear anything further about the 13 13 sort of a human interaction like that. names of people who might evaluate NXIVM? 14 14 Q. Is this something you thought -- you A. I remem -- I don't know the names, but I 15 15 considered with respect to Ross before the lawsuit remember that I believe Michael was given a number 16 16 was filed? 17 of names. 17 A. I'm not sure. Q. Did you --Q. Did you check on any of the names? 18 18 19 A. No. 19 A. I mean --Q. Were you familiar with any of the names? 20 20 Q. Have you come to the conclusion that Ross is 21 A. I wouldn't be. 21 malintended? Q. Do you know if anyone from NXIVM checked on 22 22 A. Not specifically. 23 any of the names? 23 Q. Okay. Have you come to any conclusion about Morris and Rochelle Sutton, as to whether they're 24 A. No, I don't know. 24 Q. What happened? Do you know if Michael 25 25 malintended?

	Page 61		Page 63
1	A. No, not specifically. I don't know in both	1	piles of paper that are sort of useful past scrap
2	cases.	2	paper. They may be in there.
3	Q. Okay. Have you had any consideration of	3	Q. Where do you where do you keep these
4	A. I'm sorry. I said or in all three, 'cause	4	files?
5	he mentioned three people, but I took them as two	5	A. Well, there are some files in the house.
6	parties.	6	There are some other people who have had files
7	Q. Has there been any consideration by you of	7	collected, things of mine that I don't know where
8	allowing Ross to have someone evaluate the course	8	they are.
9	now?	9	Q. Has anyone asked you for these files during
10	A. It's always a consideration.	10	the course of this litigation?
11	Q. Have you discussed this with anyone not	11	A. I don't think so, although I did look for
12	not your attorneys, but anyone within NXIVM?	12	papers that were related to the thing and did not
13	A. I think that's always an option. That's	13	find any.
14	always if people ask my opinion on things, that	14	Q. Where did you look?
15	is so. If they believe that Ross is malintended, it	15	A. I looked in my house. I looked through my
16	would be a bad idea.	16	piles.
17	Q. Have you discussed with Nancy Salzman whether	17	Q. Did Kristin Keeffe ever ask you to look for
18	she thinks he's malintended?	18	documents relating to this lawsuit?
19	A. No.	19	A. I think she asked me if I knew if certain
20	Q. Okay. You said at some point you learned	20	ones existed.
21	about the Hochman and Martin articles. You were	21	Q. What documents did she ask you about?
22	told that by perhaps several people.	22	A. She asked me about e-mail accounts that I
23	What did you do after you were told about the	23	might have.
24	Hochman and Martin articles?	24	Q. And were you able to locate documents
25	A. I read them.	25	relating to e-mail accounts?
	Page 62		Page 64
1	Q. Did you get them from the website?	1	A. No.
2	Q. Did you get them from the website?A. I think I did. I'm not positive.	2	A. No.Q. Did she ask you to look through your files
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	Page 65		Page 67
1	Q. Do you remember which firm that was?	1	A. Yes.
2	A. Proskauer, I believe.	2	Q is that your signature?
3	Q. Do you believe you gave Proskauer any	3	A. It appears to be. That's what I just
4	documents relating to the articles?	4	checked.
5	A. I don't know if in the end I did. It I	5	Q. Did you review did you draft this
6	may well have, but originally I wanted them to do	6	document?
7	it first; and I wanted to see what they thought	7	A. I don't believe I drafted it, but I certainly
8	because I'm I'm a logic person. I know facts	8	if I signed it looked at it and approved it.
9	relating to NXIVM, but I'm not a legal person, and	9	Q. Okay. Was this drafted by one of your
10	my analysis of the article is highly tedious.	10	attorneys?
11	Q. Do you recall what you gave to Proskauer?	11	A. I'm not sure.
12	A. If I gave anything and I don't recall,	12	
13	· · · · ·	13	Q. Okay, but you're certain you looked at it to
14	per se I probably would have given just the Word		make sure it was accurate?
	documents of each of the sentences and the analysis	14	A. Yes.
15	and the logical flow and stuff like that.	15	Q. Okay. Did you have any changes to what you
16	Q. And do you remember who at Proskauer you	16	were presented by your attorneys?
17	would have given that to?	17	A. I don't know. I sometimes do.
18	A. No, I	18	Q. Okay. Do you recall whether you did in this
19	MR. McGUIRE: Object to the form.	19	situation?
20	Q. If you gave the documents, do you know who at	20	A. No, I don't know.
21	Proskauer you would have given them to?	21	Q. Okay. Turning to Paragraph 2 of your
22	A. No. I wasn't a client of Proskauer's. I	22	Affidavit, which is actually on the first page, it
23	ultimately would have given them to either Nancy or	23	contains the sentence, "Rick Ross was hired to
24	to Kristin or someone like that, and they would have	24	discredit us and by using a series of false facts
25	given them to Proskauer.	25	has created an avalanche of false bad press."
	Page 66		Page 68
1	Q. I'm sorry. You had said you were not a	1	Page 68 Who did you when you say, "Rick Ross was
1 2		1 2	Who did you when you say, "Rick Ross was hired to discredit us," what was your understanding
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Page 69 Page 71 1 A. No, I don't remember. 1 besides Michael? 2 2 Q. Do you have any knowledge one way or the Did you have another source for that besides other as to whether Stephanie Franco was responsible 3 what Michael told you? 3 A. I -- I don't think so because I don't know 4 4 for the hiring of Rick Ross? anyone else who would have firsthand knowledge. 5 A. No, I don't know. 5 Q. Did Michael Sutton tell you what the basis 6 Q. Okay. What did he tell -- what did then 6 7 of his understanding of why Rick Ross was hired? 7 Michael tell you about the reasons that he understood Morris Sutton had hired Rick Ross? 8 A. I believe he did. 8 Q. Do you recall him telling you? 9 A. This is confidential, yes? 9 A. I recall over a period of several 10 Q. Yes. 10 conversations him saying a number of things, yes. A. Michael Sutton has a child out of wedlock. 11 11 Q. And was that all prior to August 18, 2003, In his community, there is a rule I guess that if 12 12 the date of this Certification? you have a child out of wedlock you must shun them 13 13 A. I don't know if it was all prior, but there and shun the woman that you had the child with. 14 14 must have been sufficient prior. Otherwise, I 15 He originally came to NXIVM because this 15 wouldn't have signed this. 16 was a conflict in his life. And when he decided to 16 17 Q. So what specifically did Michael tell you 17 support that child, he told me that -- things like about why his family -- why -- strike that. he didn't want to be walking in the city and have 18 18 Did Michael indicate that Rochelle Sutton had his little girl come up to him and have to ignore 19 19 20 hired Ross to discredit you? 20 her so he -- he said that his father was very upset. 21 A. No. I believe -- and when you say "hired," 21 He told his father that he wanted to embrace there's a difference I think between the person who 22 22 his child. His father told him that he would, from 23 pays and the person who hires. It was Michael's 23 what I understand, disown him. And I even think in 24 strong impression because of what was going on with 24 the end he was pushed or strongly inspired to be out their family that his father hired Rick Ross. 25 of the family business. 25 Page 70 Page 72 1 Q. Okay, and who do you understood paid It is my understanding he was considered a 1 Rick Ross? 2 most eligible bachelor within their community and 2 3 3 that this was disgraceful, and it is my A. I don't know. Q. Okay. Did Michael indicate to you at all 4 understanding that the father would do anything to 4 that Rochelle Sutton had hired Rick Ross? uphold their family position within this community 5 5 and that we were seen as an obstruction to this. 6 6 7 Q. Did -- and this is what Michael told you over 7 Q. Did he say anything to you about his mother 8 -- at all about his mother during these 8 the series of several conversations? 9 conversations? 9 A. Yeah. It's been -- at times, I have met his A. It wasn't the main focus. 10 -- the mother of his child. He's asked me questions 10 11 about his child and his relationship and things like 11 Q. Did he --12 A. I think he --12 that as a friend. Q. How did the subject of why his parents --13 Q. Strike that. 13 of why Morris Sutton hired Rick Ross come up? 14 Did he mention her at all? 14 15 A. Probably. 15 Who raised it, you or Michael? A. I think probably Michael. 16 Q. Do you recall one way or the other? 16 A. No. I know that he has I think in his mind a Q. Where did you have these -- this discussion? 17 17 A. I don't know. I mean, there are numerous stronger relationship with his mother than with his 18 18 19 father; so he has spoken of going to lunch with his 19 places I have spoken with Michael. Q. Was anybody else present at any of these 20 mother over the years, things like that. 20 I don't remember if he specifically spoke of 21 21 conversations? his mother back then. 22 22 A. Over the years, there have been other people 23 Q. Okay, but did he indicate whether Stephanie 23 present. I don't know if during this time period Franco had hired -- had been responsible for hiring 24 24 there was anyone present.

25

25

Rick Ross?

Q. Who else has been present during these

Page 75 Page 73 1 Q. Did he indicate anything about -- strike 1 conversations? 2 2 A. Kristin has been present, Nancy has been that. present, Tom Sarzen has been present. I think there 3 3 Did he indicate how Morris Sutton's -- strike 4 have been a few others. 4 that. Q. Did Michael -- so I'm trying to focus. What 5 5 Did he indicate why he believed Morris Sutton did Michael specifically say about why Morris hired 6 would try to destroy or discredit NXIVM? Strike 6 7 Rick Ross? 7 that. Let me rephrase the question. 8 Did he indicate what the source of his 8 A. I -- I had heard originally that Morris hired Rick Ross to destroy us were the words. I have 9 understanding of Morris Sutton's intent was? 9 heard recently that that is stronger than Michael A. I believe social embarrassment. 10 10 O. Did he --11 believes. 11 12 Q. When you say you had heard that Michael had 12 A. That is my opinion. 13 hired ---13 Q. Did he indicate that Morris Sutton had told him that he wanted to destroy or discredit NXIVM? 14 14 A. Moe. 15 Q. -- Rick Ross to destroy you, from who did you 15 A. I believe so. Q. Okay. Did he quote his father? 16 16 17 A. I meant Moe. If I said Michael, I meant Moe. 17 A. I believe so. Q. You didn't take any notes of any of these 18 Q. Strike that. 18 conversations, did you? 19 From who did you hear that Michael had hired 19 20 -- that Morris Sutton had hired Rick Ross to destroy 20 A. No. Q. If you had to draft this same sentence today, 21 21 A. I believe Michael. Now, I -would you change anything? 22 22 A. Which one? 23 Q. Did he? 23 Q. The one that said, "Rick Ross was hired to 24 A. Now, I did see recently that Michael or hear 24 recently that Michael does not use that strong of a discredit us." 25 25 Page 74 Page 76 1 word. So although my recollection might be that, 1 A. I still believe in what Michael told; and I'm open to the fact that maybe it would be more 2 2 also with some of the additional language that Rick Moe Sutton would do anything in his power to get 3 Ross has used on his site, I would fortify this, so 3 Michael back, even if it meant destroying us. I do believe that Rick Ross was hired to discredit 4 4 Q. Okay. Did Michael use the word "destroy" in 5 5 us. your con -- "destroy" NXIVM in your conversations in 6 6 I might add because of what I have heard 7 2003? 7 recently that it is my opinion because there is some conflict as to whether Moe Sutton said, "I will 8 A. To the best of my recollection. 8 9 Q. Did he use the word "discredit"? 9 destroy NXIVM" or "I will do anything in my power to A. I think, yes. I am pretty sure. I'm more get you back, even if it means destroying NXIVM" 10 10 11 sure of "discredit" than "destroy." 11 Q. Uh-huh. 12 12 Q. Have you read -- are you aware that Michael 13 A. Michael told me that Moe Sutton is a very 13 Sutton was deposed in this case? powerful man, the type of man that has senators 14 14 over for dinner I believe is what the phrase was. 15 15 Q. Have you read the transcript of his Q. Did Michael indicate back in 2003 that his 16 16 deposition? father was concerned about his involvement with 17 A. No. 17 18 Q. Is it your contention that Morris Sutton is 18 NXIVM? 19 A. Yes. I would consider saying what I remember 19 responsible for the content of Rick Ross' website as 20 him saying expressing concern. 20 it pertains to NXIVM? Q. Did Michael indicate that the -- in 2003 that MR. McGUIRE: Object to the form of that 21 21 the reason his father had hired Rick Ross was to get question. It calls for a legal conclusion. 22 22 A. Can you please define what you mean by 23 him to separate from NXIVM? 23 "responsible"? 24 A. I believe that was the gist of the 24 Q. Is it your understanding that Morris Sutton 25 25 conversation.

	Page 77		Page 79
1	has been involved in selecting the content or what	1	had an Affidavit somehow prepared and that there
2	is posted on Rick Ross' website about NXIVM?	2	was something that needed to be changed because he
3	A. I can only offer my opinion. I don't believe	3	didn't agree with it relating to this issue.
4	that Moe Sutton selects everything that is on Rick	4	Q. Do you know when that was?
5	Ross' website related to NXIVM. I don't know what	5	A. No.
6	his involvement is.	6	MR. SYLVESTER: What do you guys want to
7	Q. Do you understand do you have any	7	do about lunch breaks?
8	understanding as to whether Morris Sutton has	8	MR. CAMPION: Why don't we break at
9	selected anything for placement on Rick Ross'	9	12:30.
10	website?	10	MR. KOFMAN: What time is it now?
11	A. I'm not sure.	11	MR. CAMPION: Twenty after.
12	Q. Do you have any understanding as to whether	12	MR. KOFMAN: Give me about five minutes
13	Morris Sutton has any control over what Rick Ross	13	and then we'll break.
14	puts on his website?	14	MR. CAMPION: Sure, okay.
15	A. My assumption is that he doesn't have full	15	(A discussion was held off the record.)
16	control of what Rick Ross puts on his website.	16	
17	Q. You said "full control."	17	BY MR. KOFMAN:
18	Do you have any understanding as to whether	18	Q. Mr. Raniere, you mentioned that you were
19	he has any control?	19	asked to search for e-mail accounts.
20	A. I don't know. I don't know what the relation	20	What e-mail accounts have you maintained
21	the full relationship is between Rick Ross and	21	since 2001?
22	Moe Sutton.	22	A. Maintained all the way through?
23	Q. So a little while ago you said that based on	23	Q. Strike that.
24	what appears on the website you could make certain	24	What e-mail accounts have you had access to
25	conclusions about what Morris Sutton's intent was.	25	and used?
	Page 78		Page 80
1	How can you make an assumption about Morris	1	A. There's the Kunterre@nycap.rr.com, which I
1 2	Sutton's intent based on the website if you don't	1 2	have a shared access to. There were one or two
	Sutton's intent based on the website if you don't know what role Morris Sutton has with respect to the		have a shared access to. There were one or two Yahoo accounts. I think there was one that was
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	Page 81		Page 83
1	Q. Okay. Have you searched since then?	1	A. No.
2	A. Yes.	2	Q. Have you ever attended any meetings or
3	Q. In response to other discovery requests?	3	sessions of Scien the Church of Scientology?
4	A. Or the same one. I'm not sure.	4	A. I'm not sure if you'd call it a meeting or a
5	Q. Have you located any documents from your	5	session. I have a number of friends who are
6	e-mail accounts?	6	Scientologists.
7	A. No.	7	Q. Have you ever attended any events sponsored
8	Q. From any of these e-mail accounts?	8	by the Church of Scientology?
9	A. I have to say there have been several	9	A. No, not that I know of.
10	computers in between. The NXIVM the Nycap server	10	Q. Okay. Did you have friends who were members
11	and also the Nycap server is different than, say,	11	of the Church of Scientology prior to 1998?
12	the Yahoo server. The Yahoo server keeps your mail	12	A. Prior to 1998, yes, I think so.
13	on the server, and you can access it from anyplace	13	Q. Okay. Have you ever discussed with them the
14	whereas the Nycap server downloads to the specific	14	tenets of Scientology?
15	computer and does not retain any of the e-mails, so	15	A. Not in detail, philosophically.
16	I have limitations. The last time I searched my	16	Q. Have you ever reviewed any Scientology
17	computers, which was at the request of my attorneys,	17	materials?
18	I was only able to search back a few months.	18	A. Yes.
19	MR. KOFMAN: Let's take a break now.	19	Q. What type of mat what materials?
20	MR. CAMPION: Sure.	20	A. I have this book. Dianetics is what they
21	MR. KOFMAN: Thank you.	21	call it. I started reading that.
22		22	Q. Did you read that before 1998?
23	(Witness excused.)	23	A. I'm not sure. I think so.
24	(At this point, the luncheon recess was	24	Q. Okay. Mr. Raniere, what's the Rational
25	taken.)	25	Inquiry Method in general terms?
	Page 82		Page 84
1	AFTERNOON SESSION	-	
		1	A. It's a mathematical method of analyzing data;
2		2	A. It's a mathematical method of analyzing data; any human discipline, athletics, the arts, whatever.
2	THE VIDEOGRAPHER: This is the beginning		any human discipline, athletics, the arts, whatever. Q. Is the Rational Inquiry Method what is taught
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3	THE VIDEOGRAPHER: This is the beginning	2	any human discipline, athletics, the arts, whatever. Q. Is the Rational Inquiry Method what is taught
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	Page 85		Page 87
1	NXIVM Intensives?	1	written. The whole Rational Inquiry Method is not
2	A. Some of them.	2	committed to writing.
3	Q. What would you characterize as the results	3	Q. Okay.
4	that are taught in the Rational Inquiry in NXIVM	4	A. And in the patent, I mean, there is like a
5	Intensives?	5	all the related works type of things.
6	A. A specific ordering of questions, a specific	6	MR. SKOLNIK: Can I get that last answer
7	ordering of philosophical concepts; things like	7	back.
8	that.	8	THE WITNESS: In the patent oh, I'm
9	Q. So is it my understanding that NXIVM	9	sorry.
10	Intensives do not teach the full Rational Inquiry	10	(The following was read back by the
11	Method?	11	reporter:
12	A. In other words, do all of the Intensives	12	"I did you're assuming I put pen to
13	together teach all of Rational Inquiry, no.	13	paper to do the method. There is a patent related
14	Q. Are there any courses that available that	14	to the Rational Inquiry Method. There are products
15	teach the entire Rational Inquiry Method?	15	from the Rational Inquiry Method that are in
16	A. I wouldn't say the entire method as it exists	16	writing. There are teaching methodologies that
17	today.	17	aren't written. The whole Rational Inquiry Method
18	Q. Are you the sole author of the Rational	18	is not committed to writing.
19	Inquiry Method?	19	QUESTION: Okay.
20	A. I am the sole creator of it.	20	ANSWER: And in the patent, I mean,
21	When you say "author," what do you mean?	21	there is like a all the related works type of
22	Q. Did you develop the Rational Inquiry Method?	22	things.")
23	A. Yes.	23	BY MR. KOFMAN:
24	Q. Did anyone assist you in developing it?	24	Q. What source materials did you use to create
25	A. Can you be specific about "assist"?	25	the Rational Inquiry Method?
	Page 86		D 00
	rage ou		Page 88
1	Q. Did anyone work with you in developing the	1	A. None specific that I can think of.
2	Q. Did anyone work with you in developing the Rational Inquiry Method?	2	A. None specific that I can think of.Q. Did you incorporate anything from
2	Q. Did anyone work with you in developing theRational Inquiry Method?A. To some degree.	2	A. None specific that I can think of. Q. Did you incorporate anything from neurolinguistic programming into the Rational
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Page 89 Page 91 A. I'm not sure. It might have been out of the 1 A. Yes, if I'm -- I'm speaking as a lay person. 1 2 book Dianetics -- I didn't read that much of that 2 O. Okay. What was -- what's the status of that book -- or it might have been from one of my 3 3 patent application? 4 friends. 4 A. I believe it's pending. 5 Q. When did you file -- first file an 5 Q. Okay. Do you remember the name of the friend who talked to you about suppressive persons? 6 application for the Rational Inquiry Method, a 6 7 A. Well, the name that -- the person that comes 7 patent application? 8 8 to mind is Sean Bergeron. A. I'm guessing, 1999-2000, somewhere in there. Q. Okay. Is he also a member -- is he also a 9 Q. When was the last time any action was taken 9 student at NXIVM? 10 by the Patent Office? 10 11 A. I'm not sure. 11 A. Yes. 12 Q. Did you consult any of the works of Ayn Rand 12 Q. Are you aware as to whether the Patent Office when you were developing Rational Inquiry Method? 13 13 has expressed any opinions as to whether or not it A. I wouldn't call them "consult." I greatly 14 14 will issue a patent? 15 appreciate Ayn Rand's works, what I've read of them. 15 A. Well, there have been ongoing back and forth Q. Did you incorporate any of her philosophy 16 16 with it. 17 into Rational Inquiry Method? 17 THE WITNESS: Am I -- I don't know. A. Not in the method, but some of the patterns 18 18 Does this -- I don't want to do anything that goes within her philosophy -- some of the things within 19 19 against attorney-client privilege with my --20 her philosophy I think are very good. 20 MR. CAMPION: To the extent there are 21 Q. And were they incorporated into the materials 21 public pronouncements by the patent office, counsel that NXIVM provides? 22 22 is inquiring certainly about that. 23 A. Yes. 23 MR. KOFMAN: Yes. 24 Q. Can you give some example? 24 A. I don't know if they're public or not. My A. I can only think of one primarily. 25 understanding is it's an ongoing thing. 25 Page 90 Page 92 1 1 O. What's that? Q. Who is representing you in connection with A. Certain things within the Money module are a 2 the patent application? 2 tribute to her work. 3 A. Arlen Olsen. 3 4 Q. I'm sorry. You said a tribute to her work? 4 Q. And do you know when the last time the Patent A. To her work. Office contacted Mr. Olsen about your application? 5 5 MR. CAMPION: You can answer that. 6 Q. Is she cited in the Money module? 6 7 A. At one time, she was. I don't know if that's 7 A. No. 8 the case now. 8 Q. Did the -- do you have a recollection that 9 Q. Do you have any documents -- strike that. 9 in 2004 the Patent Office issued what it termed was Did you create any documents when you were a final denial of the patent application for 10 10 11 developing the Rational Inquiry Method? 11 Rational Inquiry Method? 12 A. Can you be more specific? 12 A. I am --13 Q. Are there any -- did you take notes or when 13 THE WITNESS: How much can I say without you were -- or have any drafts of materials that violating attorney-client privilege? 14 14 MR. CAMPION: Okay. If I understand the 15 were incorporated into the Rational Inquiry Method? 15 question correctly, you're asking whether the 16 A. I apologize. Understand, I believe the 16 Rational Inquiry Method was developed over 30 years. witness is familiar with some document that came 17 17 18 You're asking me if I've drafted any materials over 18 from the Patent Office? 19 the past 30 years or have any notes over the past 19 MR. KOFMAN: Correct. 30 years, I'm sure I did, but I guess I'm not 20 20 MR. CAMPION: All right. Why don't you understanding your question other than that. show him the document and inquire that way. 21 21 22 Q. Okay. I'm going to move a little bit to 22 THE WITNESS: Would it be helpful if we 23 something related. 23 took a break and I told you what I know, and then you can decide the best way so I can give him the 24 First of all, you mentioned patent. Did you 24 apply for a patent for the Rational Inquiry Method? 25 25 information?

Page 93 Page 95 1 A. Rational Inquiry? MR. CAMPION: Counsel, what's your 1 2 2 O. Yes. position on that? MR. KOFMAN: I think I'd rather show him 3 3 A. When I meet with Arlen, we go through all of 4 the documents and --4 the -- all of the patents, so I guess within the THE WITNESS: Okay. 5 past few months I've met with him. 5 MR. KOFMAN: Please mark this as 6 Q. Does he copy you on documents that he files 6 7 7 with the Patent Office? Raniere-3. (United States Patent and Trademark 8 8 A. I think most of the time. I don't read them. Office documents Bates stamped P00000209 through 9 9 There are a lot of them. 231 were received and marked Defendant's Exhibit 10 10 Q. How did you come to be called "vanguard"? Raniere-3 for Identification.) A. You want to know the process? 11 11 12 MR. KOFMAN: For the record, Raniere-3 12 13 is a document that was produced to my firm in 13 A. I had believed that it would be a good idea 14 discovery. It bears Bates stamp numbers P209 in the school to have titles. I got together with a 14 through P231, and it bears a Bates stamp from the group of people, four or five friends, and we got a 15 15 firm of Schmeiser, Olsen & Watts LLP dated August thesaurus out and went through all the titles that 16 16 17 26, 2004. 17 could be for the different things, whether it be 18 BY MR. KOFMAN: 18 coach, proctor, counselor, prefect, vanguard, as they are today. There were a lot of different 19 Q. Have you seen this document before, sir? 19 20 A. I'm not sure. I'm not sure. 20 suggestions. 21 Q. Would looking at the document refresh your 21 There were two suggestions that I did not recollection as to whether you saw it before or not? 22 2.2 want to be called. I did not want to be called 23 A. No. 23 "master," and although in martial arts they always 24 Q. Okay. Do you recall the Patent Office taking 24 refer to people; Master Pai, Master Fong, I didn't the position that the Rational Inquiry Method was 25 want that. I also didn't want to be called anything 25 Page 94 Page 96 1 not patentable? like what they do in the Elks Club, which is Grand 1 2 2 A. No. Exalted Ruler. I thought that was a little extreme. 3 3 I wanted a title that had a functional relationship Q. Do you have any reason to believe your attorney didn't share, Mr. Olsen didn't share the 4 to my role. 4 5 5 Patent Office's conclusions with you? So people put in things. All five people put in a bunch of alternatives, and everyone ranked 6 6 A. No. 7 them -- I believe it was the top five -- and ranked 7 Q. Did it ever come to your attention -- strike 8 8 them from one to five, and we added the ranks that. 9 9 together; and "vanguard" had the highest score. It Was part of what you were trying to patent was not my number one choice. the scarves and sashes that NXIVM students wear? 10 10 11 A. That's one of a series of patents, yes. 11 Q. Does the name derive at all from Ayn Rand or Q. Did it come to your attention that the Patent 12 Ayn Rand? 12 Office had stated that scarves and sashes were not 13 A. No. 13 14 patentable as a showing of rank, since the Boy 14 Q. What was your number one choice? Scouts use the same thing? 15 15 A. "Founder," I believe. 16 A. No. 16 Q. Does NXIVM -- do you know if NXIVM presently 17 represents that Rational Inquiry Method is patent 17 Q. Okay. What's the last --A. Aren't they patented? 18 pending? 18 19 Q. What's the last information you've heard from 19 A. I believe it is. the Patent Office or you're aware of from the Patent 20 MR. KOFMAN: Mark this, please, as 20 Office as to the status of your application for 21 2.1 Raniere-4. Rational Inquiry Method? 22 22 THE WITNESS: Are we done with this A. It's being examined. 23 23 document? 24 Q. When was the last time you had a 24 MR. KOFMAN: We are. 25 communication about the status of the patent? 25 (Document entitled Assignment Bates

	Page 97		Page 99
1	stamped P000000689 was received and marked	1	discussion at the time of this assignment that they
2	Defendant's Exhibit Raniere-4 for Identification.)	2	would donate money to a foundation?
3	THE WITNESS: I'm about to cough. Is	3	A. There was supposed to be a 10 percent, I
4	that okay?	4	guess you would call it a donation to a foundation
5	THE VIDEOGRAPHER: That's okay.	5	to study the method, to study things relating to the
6	THE WITNESS: Sorry.	6	method.
7	BY MR. KOFMAN:	7	Q. What was the name of the foundation that
8	Q. Mr. Raniere, the document I'm showing you	8	was
9	MR. CAMPION: Let me have the document.	9	A. It was not specified.
10	MR. KOFMAN: Oh, I'm sorry.	10	Q. Okay, and has any money ever been donated to
11	A. Is this for me?	11	a foundation to study the method?
12	Q. Yeah. The document I'm showing you, sir,	12	A. I don't know.
13	which has been marked as Raniere-4 is a single-page	13	Q. Do you know why that is?
14	document produced in discovery Bates stamped P689.	14	A. There has been money donated to a foundation
15	Is that your signature at the bottom of the	15	to study the method. I don't know if the 10 percent
16	document?	16	has been donated to study the method.
17	A. It appears to be.	17	Q. What's the name of the foundation to which
18	Q. Was this a document that you signed to assign	18	the money has been donated?
19	your rights in Rational Inquiry Method to First	19	A. Oh, what was it called? The Ethical
20	Principles?	20	Foundation I think is the name.
21	A. I believe so.	21	Q. Are you an officer or director of the Ethical
22	Q. And why did you assign your rights to	22	Foundation?
23	Rational Inquiry Method to First Principles?	23	A. No.
24	A. So that First Principles could develop,	24	Q. Are you an employee of the Ethical
25	ultimately develop curriculum.	25	Foundation?
	Page 98		Page 100
1	Q. Do you receive any money for Rational Inquiry	1	A. No.
2	Method from either NXIVM or First Principles?	2	Q. Do you have any relationship at all with the
3	A. No.	3	Ethical Foundation?
4	Q. Do you receive money for Rational Inquiry	4	A. No.
5	Method from any source?	5	Q. Do you know who is an officer and director of
6	A. No.	6	the Ethical Foundation?
7	Q. Do you are you employed anywhere at	7	A. Joe O'Hara was. I don't know who is
8	present?	8	currently.
9	A. No.	9	Q. Is Ms. Salzman?
10	Q. Did you what was the consideration that	10	A. I don't know. I
11	you gave or strike that.	11	Q. Do you know if Ms. Keeffe is?
12	Did what did First Principles pay for the	12	A. I don't believe so, but I don't know.
13	assignment of the rights to Rational Inquiry Method?	13	Q. Have you ever seen any results of the Ethical
14	A. There's a 10 percent royalty that's supposed	14	Foundation's study of the method?
15	to go to a foundation to study human potential, and	15	A. I'm not sure if it's the Ethical Foundation
16	an additional condition is they are to develop	16	that did the studies.
17	principles develop curriculum in a way that does	17	Q. Do you know of any studies that have looked
18	not go outside of what I would want with the	18	at the results of the Eth of the Rational Inquiry
19	property.	19	Method?
20	Q. Okay. When you say they donate 10 percent to	20	A. Yes.
			•
21	the foundation, to what foundation are you	21	Q. What's the name what studies have been
21 22	the foundation, to what foundation are you referring?	21 22	done?
21 22 23	the foundation, to what foundation are you referring? A. I don't believe the 10 percent has ever been	21 22 23	done? A. There's an ongoing study done with people
21 22	the foundation, to what foundation are you referring?	21 22	done?

	Page 101		Page 103
1	after the course and things like that.	1	A. Yes.
2	Q. Who is conducting that study?	2	Q. And did you put up money for the purchase?
3	A. His first name is Sheldon.	3	A. Originally, yes.
4	Q. Is it Sheldon Solomon?	4	Q. When was that?
5	A. Yes.	5	A. 1987.
6	Q. Have you seen any documents generated by	6	Q. Now, putting aside the Rational Inquiry
7	Mr. Solomon's study?	7	Method, you indicated to me that the curriculum
8	A. I've seen a few.	8	A. Done with this?
9	MR. KOFMAN: And, Bill, do you know if	9	Q that's taught by NXIVM is separate from
10	all those documents have been produced in discovery?	10	the Rational Inquiry Method.
11	I've seen some, but do you know if all of the	11	Are you the author of the modules that are
12	documents from Mr. Solomon have been produced?	12	taught at NXIVM?
13	MR. McGUIRE: As far as I know, but you	13	A. Can you be specific what you mean by
14	know I wasn't involved at that time.	14	"author"?
15	MR. KOFMAN: Sure. I'll make put a	15	Q. Did you did you create all of the modules
16	request on the record and follow up with a letter	16	that NXIVM teaches?
17	just to confirm that.	17	A. I created the concep concepts and the
18	MR. McGUIRE: Fair enough.	18	order of the concepts. I did not author the text
19	(Request.)	19	relating to the modules. I did not write it.
20	Q. Have you personally received any strike	20	Q. But you the concepts were developed
21	that.	21	that are contained there are developed by you?
22	Is Mr. Solomon employed by NXIVM or First	22	A. Yes.
23 24	Principles? A. I don't believe so.	23 24	Q. Who who wrote or took those concepts and
2 4 25	Q. Is he employed by the Ethical Foundation?	24 25	wrote the modules?
			A. Various people. I don't know all of them.
			Daga 104 L
1	Page 102	1	Page 104
1	A. I don't know.	1	Q. Can you give me the names of the people you
2	A. I don't know.Q. Has he been hired or as a contractor by the	2	Q. Can you give me the names of the people you do recall?
2	A. I don't know.Q. Has he been hired or as a contractor by the Ethical Foundation?	2	Q. Can you give me the names of the people you do recall? A. Um, I think Nancy might have. I'm not sure.
2 3 4	A. I don't know.Q. Has he been hired or as a contractor by the Ethical Foundation?A. I don't know who or what.	2 3 4	Q. Can you give me the names of the people you do recall? A. Um, I think Nancy might have. I'm not sure. I think Ivy Nevarez might have. She does a lot of
2	A. I don't know.Q. Has he been hired or as a contractor by the Ethical Foundation?A. I don't know who or what.Q. How do you earn a living, Mr. Raniere?	2 3 4 5	Q. Can you give me the names of the people you do recall? A. Um, I think Nancy might have. I'm not sure. I think Ivy Nevarez might have. She does a lot of the writing for NXIVM and also authorship. I can't
2 3 4 5 6	 A. I don't know. Q. Has he been hired or as a contractor by the Ethical Foundation? A. I don't know who or what. Q. How do you earn a living, Mr. Raniere? A. I have money. I don't earn it in a normal 	2 3 4 5 6	Q. Can you give me the names of the people you do recall? A. Um, I think Nancy might have. I'm not sure. I think Ivy Nevarez might have. She does a lot of the writing for NXIVM and also authorship. I can't think of anyone else.
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2 3 4 5 6 7 8 9	 A. I don't know. Q. Has he been hired or as a contractor by the Ethical Foundation? A. I don't know who or what. Q. How do you earn a living, Mr. Raniere? A. I have money. I don't earn it in a normal sense. Q. How do you earn it? A. Well, during my day, I teach piano and voice 	2 3 4 5 6 7 8	Q. Can you give me the names of the people you do recall? A. Um, I think Nancy might have. I'm not sure. I think Ivy Nevarez might have. She does a lot of the writing for NXIVM and also authorship. I can't think of anyone else. Q. Can you explain to me the process by which your concepts are translated into the modules or how
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2 3 4 5 6 7 8 9 10	A. I don't know. Q. Has he been hired or as a contractor by the Ethical Foundation? A. I don't know who or what. Q. How do you earn a living, Mr. Raniere? A. I have money. I don't earn it in a normal sense. Q. How do you earn it? A. Well, during my day, I teach piano and voice and solve problems; but I don't get money for those things. I have a certain amount of money, and	2 3 4 5 6 7 8 9 10	Q. Can you give me the names of the people you do recall? A. Um, I think Nancy might have. I'm not sure. I think Ivy Nevarez might have. She does a lot of the writing for NXIVM and also authorship. I can't think of anyone else. Q. Can you explain to me the process by which your concepts are translated into the modules or how the modules came to be written? A. Normally I would sit down with someone like Nancy and talk about the module, talk about the
2 3 4 5 6 7 8 9 10 11	A. I don't know. Q. Has he been hired or as a contractor by the Ethical Foundation? A. I don't know who or what. Q. How do you earn a living, Mr. Raniere? A. I have money. I don't earn it in a normal sense. Q. How do you earn it? A. Well, during my day, I teach piano and voice and solve problems; but I don't get money for those things. I have a certain amount of money, and that's how I live.	2 3 4 5 6 7 8 9 10 11	Q. Can you give me the names of the people you do recall? A. Um, I think Nancy might have. I'm not sure. I think Ivy Nevarez might have. She does a lot of the writing for NXIVM and also authorship. I can't think of anyone else. Q. Can you explain to me the process by which your concepts are translated into the modules or how the modules came to be written? A. Normally I would sit down with someone like Nancy and talk about the module, talk about the questions, sometimes give an ordering of the
2 3 4 5 6 7 8 9 10 11 12 13	A. I don't know. Q. Has he been hired or as a contractor by the Ethical Foundation? A. I don't know who or what. Q. How do you earn a living, Mr. Raniere? A. I have money. I don't earn it in a normal sense. Q. How do you earn it? A. Well, during my day, I teach piano and voice and solve problems; but I don't get money for those things. I have a certain amount of money, and that's how I live. Q. Well, are these savings of yours?	2 3 4 5 6 7 8 9 10 11 12 13	Q. Can you give me the names of the people you do recall? A. Um, I think Nancy might have. I'm not sure. I think Ivy Nevarez might have. She does a lot of the writing for NXIVM and also authorship. I can't think of anyone else. Q. Can you explain to me the process by which your concepts are translated into the modules or how the modules came to be written? A. Normally I would sit down with someone like Nancy and talk about the module, talk about the questions, sometimes give an ordering of the questions or at the time talk it through and come
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A. I don't know. Q. Has he been hired or as a contractor by the Ethical Foundation? A. I don't know who or what. Q. How do you earn a living, Mr. Raniere? A. I have money. I don't earn it in a normal sense. Q. How do you earn it? A. Well, during my day, I teach piano and voice and solve problems; but I don't get money for those things. I have a certain amount of money, and that's how I live. Q. Well, are these savings of yours? A. Yes. Q. Has Ms. Salzman purchased a townhouse on your behalf? A. No. Q. Okay. Do you receive grants from any source? A. Not that I know of. Now, I have to say as far as purchasing a townhouse, I don't know all the purchases either. I would think if it was on my behalf I would know it but	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Q. Can you give me the names of the people you do recall? A. Um, I think Nancy might have. I'm not sure. I think Ivy Nevarez might have. She does a lot of the writing for NXIVM and also authorship. I can't think of anyone else. Q. Can you explain to me the process by which your concepts are translated into the modules or how the modules came to be written? A. Normally I would sit down with someone like Nancy and talk about the module, talk about the questions, sometimes give an ordering of the questions or at the time talk it through and come up with an ordering of the questions; and I'm not exactly sure how that gets translated ultimately into the module. Q. Would you review the modules before they were taught to make sure that they accurately reflected your concepts? A. In the beginning, I did. Now I do not. Q. When you say, "In the beginning," to what time period are you referring?

	Page 105		Page 107
1	A. Reviewed one?	1	that we keep as a secret, and something that if it
2	Q. Yeah yes.	2	were not a secret would be a disadvantage to us.
3	A. I don't know, eight years ago or something;	3	MR. KOFMAN: I'd like to have this
4	a long time ago.	4	marked as Raniere-5, please.
5	Q. Are you still but are you still involved	5	(Three-page document entitled A Forensic
6	in the process of creating modules?	6	Psychiatrist Evaluates ESP was received and marked
7	A. Yes.	7	Defendant's Exhibit Raniere-5 for Identification.)
8	Q. And do you use the same procedure that you	8	THE WITNESS: Is this are we done
9	just described for me in the creation of a module?	9	with this?
10	A. Yes.	10	MR. KOFMAN: Yes, we are.
11	Q. The person who's writing these modules, do	11	BY MR. KOFMAN:
12	they work from any notes that you've provided or is	12	Q. The document I'm showing you marked Raniere-5
13	it discussed orally?	13	is a three-page document entitled "A Forensic
14	A. Normally discussed orally. There may have	14	Psychiatrist Evaluates ESP," dated February 2003 by
15	been occasions where notes have been provided.	15	Dr by John Hochman, M.D.
16	There are times that during the oral discussion	16	Mr. Raniere, I believe you indicated that you
17	notes are created.	17	read this article previously.
18	THE WITNESS: If some of this process	18	A. Yes.
19	becomes what I think is secret, how should I handle	19	Q. And is this one of the articles that appears
20	this?	20	on the Rick Ross websites?
21	MR. CAMPION: I believe that's covered	21	A. Yes.
22	by the confidentiality arrangement which is in place	22	Q. Does is it your understanding that this
23	agreed to by all parties and counsel at the	23	article contains trade secrets belonging to NXIVM?
24	beginning of today's deposition.	24	A. I'm not particularly sure.
25	A. Continue.	25	Q. Have you ever reviewed the article to
	Page 106		Page 108
1	Q. Do you have in your possession any of the	1	Page 108 determine whether it contains any NXIVM trade
1 2	Q. Do you have in your possession any of the notes that you created relating to the creation of	1 2	determine whether it contains any NXIVM trade secrets?
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Page 109 Page 111 1 kept as a secret by NXIVM, and would be a 1 A. There was a statement relating to anger and a 2 disadvantage to NXIVM if it were disclosed?") 2 conflict of values. MR. CAMPION: In fairness to the Q. Actually, can you -- it might be helpful if 3 3 4 witness, counsel, can he read the document now? 4 you circle this as well. I'll circle along with 5 you, but on the Exhibit you can mark it up what you 5 MR. KOFMAN: Yes. 6 -- first of all --6 BY MR. KOFMAN: 7 Q. I'd like to you read the document because 7 A. I'm having trouble seeing it. I'm sorry. then I'm going to have some specific questions about Q. Oh, okay. I have the same problem, but if 8 8 you can circle what you think is important and the document. So you can take your time, sir, to 9 9 secret for NXIVM. 10 10 A. (Witness complies.) 11 A. Okay, and I do have to say I can't say that 11 12 Okay. 12 I will circle everything 'cause I'm not an expert; and I also need to go through the logical truth and 13 (A discussion was held off the record.) 13 MR. CAMPION: The question pending had fallacy in this article, and depending on what the 14 14 15 logical constructions are that makes a difference in 15 multiple parts. Could you have the question reread, 16 my mind as to what should be secret or not. 16 Q. Okay. Well, first I'd just like to have you 17 please. 17 identify what you consider to be a trade secret 18 Q. Let me strike the question. 18 First of all, have you had an opportunity to using your definition. 19 19 read the article? 2.0 2.0 A. I'll scan through and find the anger 21 A. Yes. 21 statement. 22 Q. Okay. Does this article contain what you 22 "All anger is created as a result of conflict in values." That's the one statement that I --23 consider to be trade secrets of NXIVM using the 23 definition of trade secret that you previously gave O. Where is that statement found? 24 24 25 to me? 25 A. Page 2, first paragraph under "Cult-Like Page 110 Page 112 A. Can I -- I need to say two things with 1 1 Elements of the ESP Intensive," subparagraph respect to the article. 2 "Pretensions to Science." 2 3 The article is a reflection of someone who 3 Q. Yes. claims to and says they read our trade secret 4 A. It's an e.g. in parentheses. 4 materials or at least some of them. Speaking from Q. "All anger is created as a result of a 5 5 that authority in my mind is something that in 6 conflict in values"? 6 violation of the confidentiality agreements violates 7 7 A. Uh-huh. 8 letting, if you will, secrets out of the bag. In 8 Q. What module is that contained in? 9 other words, if there's some trade secret that you 9 A. I suspect it's the Anger module, Anger have and I go and just for the sake of argument I 10 10 Sourcing. 11 get it inappropriately, and then I say, "I have this 11 Q. And is that a module that you developed the trade secret I know. And, therefore, this is so, concepts for? 12 12 this is so, this is so," they're benefitting from 13 A. Yes. 13 the trade secret and are able to affect potentially 14 14 Q. And it's your understanding that the concept expressed here is unique to NXIVM? 15 other people either knowing the trade secret or not 15 A. Yes --16 through what they say, so there are multi facets 16 17 17 Q. How does --A. -- the concept as expressed here. 18 18 In the letter of what is said, there may be a 19 few things that -- certainly there are things here 19 Q. How does this concept give NXIVM a

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that I think are important and secret. I think that

this is -- has a lot of factual problems and logical

Q. Okay. We'll take it in two steps. First,

can you tell me what is disclosed by this article

that is important and secret?

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problems.

competitive advantage over competitors?

A. If we understand anger, we can help in

business certainly understand the way people act.

In personal relationships, it gives a greater degree of compassion in understanding how people act; and

for people who want to explore within themselves,

Page 113 Page 115 1 they can explore that. 1 A. I don't know. That may have happened. There 2 2 Q. Is the information that's presented here were times when articles or things from modules were 3 almost in the very beginning put on the websites. I 3 about anger in this parenthetical sufficient for someone to replicate NXIVM's teachings about anger? 4 4 don't know if it ever happened. I don't believe so. 5 A. I believe that it may. I'm not sure. 5 One of concerns was the Mission Statement because Q. Are you aware of any competitors who've used 6 there were people who felt that it was a good 6 7 that information since the publication of this 7 recruiting tool. 8 8 Q. So you're not certain, but it may have article? 9 appeared on the website at some point in time? 9 A. No. There have been people who I believe have threatened to or said they would who are --A. Uh-huh. If it appeared on the website, I 10 10 would acknowledge then it's not a trade secret in a have never been in NXIVM, but I don't know off the 11 11 normal sense, but I don't know if it did. 12 top of my head of any competitor that has. 12 Q. Who's threatened to use this information? 13 13 MR. SYLVESTER: Can I hear that answer A. Oh, there's in public forums, in debates, in 14 14 back, please. e-mails. Sometimes I've had in the past threatening 15 15 (The following was read back by the 16 e-mails people said such things. 16 reporter: Q. Have you saved any of these e-mails? 17 17 "Uh-huh. If it appeared on the website, A. There might be a few. Some of the older I would acknowledge then it's not a trade secret in 18 18 19 ones, no; some of the newer ones, I may have. 19 a normal sense, but I don't know if it did.") 20 MR. KOFMAN: I'd like to mark this part 20 MR. SYLVESTER: Thank you. of the transcript and make a request for any 21 21 BY MR. KOFMAN: information or for any of these e-mails. Q. Are you aware that some modules were put on 22 22 23 (Request.) 23 the website? 24 BY MR. KOFMAN: 24 A. No. 25 Q. Mr. Raniere, the people who sent these 25 Q. Do you believe that any modules were put on Page 114 Page 116 1 the website? 1 e-mails, were they critics of the group or do you 2 know who they were? 2 A. No. 3 3 A. No. Q. What's your recollection or what's the basis for your statement that they may have been put on 4 4 Q. Okay. What was the -- are there any other 5 trade secrets as you define the term that are 5 the website? contained in this article? 6 6 A. There were excerpts from the modules that I A. Well, I had seen a few things; and it's not 7 thought may have been put on the website. Initially 7 8 just what is contained in the letter of the article. 8 each module and letter had an introduction; and 9 It's contained in the implication of the article. 9 there at one point were some people that believed those were good things, if you will, as selling 10 Q. Okay. What's contained in the implication of 10 11 the article that you consider -- first, is there 11 points so I don't believe any of those things went anything else in the letter of the article that you on the website. Certainly no module, the questions 12 12 13 in its entirety was on the website. 13 see? Q. Do you remember the names of the people who 14 A. There was another thing relating to -- they 14 thought it was a good selling point to put some of 15 were primarily quotes that were taken. I would say 15 any of the quotes in here are suspect except, of the mod -- parts of the modules on the website? 16 16 17 course, things like "thank" and "vanguard" and stuff A. No, I don't. 17 18 Q. Are they still involved with NXIVM? 18 like that. 19 Q. Do you consider the 12 point Mission 19 Statement to contain trade secrets? 20 20 Q. So as you sit here today, you don't remember A. I consider it to contain secret things that the names of any of these people? 21 21 22 are very important to NXIVM, yes. 22 A. There were a lot of people who were involved in NXIVM in the very beginning who are no longer 23 Q. Has the -- has NXIVM ever put the 12 point 23 24 Mission Statement or made it available on its 24 involved.

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website?

Q. Does NXIVM have any records of what was put

Page 117 Page 119 1 BY MR. KOFMAN: 1 on its website? 2 2 A. I'm not sure. O. Okay. Back on. A. I'm underlining a number of things which, for 3 Q. Who created NXIVM's website at the -- when 3 4 the organization was founded? 4 example, if I believe Concept A is trade secret, if A. I don't know. 5 I tell you a little bit about Concept A here, even 5 Q. Okay. Getting back to the article, I need 6 true or false; a little bit about Concept A here; a 6 7 you to underline every other trade secret that you 7 little bit about Concept A there, that helps you feel is contained in the letter of the document. 8 derive Concept A. That helps tell you. I can 8 You have identified the one concerning anger. 9 ultimately give you a full description of Concept A 9 if I write enough or write different essays or -- do 10 10 A. Uh-huh. It's hard for me to delineate if someone 11 you understand? So -- and there's -- I think 11 12 hears something if they can derive or if, for 12 there's even some things I'm missing that by logical example, in the future it would help them derive. construction I can derive information about Concept 13 13 If I hear a trade secret or I hear -- I'm sorry --14 14 if I hear part of a trade secret and then hear 15 Q. Okay, understood. Thanks. Thank you for the 15 additional information afterwards or additional 16 clarification. 16 17 parts of the trade secret, I might get the trade 17 (A discussion was held off the record.) secret in parts. So, for example, when they say 18 18 (At this point, Richard A. Ulsamer "shifter strategies" in here, in itself that entered the deposition room; Mr. McGuire was 19 19 20 represents something that is a deeper trade secret, 20 excused.) 21 I believe. 21 Continuing... 22 The name to some degree is self-explanatory. 22 A. In some of -- in some of these cases, I'm 23 If in another article someone were to publish 23 looking at this in a theoretical way, for example, something else that was not completely that trade if he says a false statement about something, it 24 24 25 secret using both of the articles, I could possibly 25 tells you about that something; and even if we by Page 120 Page 118 derive it. 1 1 necess -- either choose to say what the truth is, 2 2 So do you want what I see also as parts? then that starts to release a trade secret; and if 3 Q. Yes. I want either parts or whole, whatever 3 we don't say what the truth is, it damages us. 4 is in here. 4 And as I'm going through this more and the more I'm thinking of it, the more I'm outlining more 5 A. Oh, okay. 5 6 6 THE VIDEOGRAPHER: Excuse me. We have and more. 7 7 to change tapes. Is there some way we can summarize this or I 8 MR. KOFMAN: Okay. 8 can do this for you? 9 THE WITNESS: So you want me to stop 9 Q. No. I'm looking -- my question I think was pretty straightforward as to what trade secrets are 10 reading? 10 11 MR. SYLVESTER: You can continue. 11 disclosed, and you've put in clarifications as to how you under -- what you understand the disclosure 12 MR. KOFMAN: Just don't speak until 12 13 he's --13 entails. 14 THE WITNESS: Okay. 14 A. Uh-huh. 15 (A discussion was held off the record.) 15 Q. So I think, you know, it's important for me THE VIDEOGRAPHER: We're back on the to get every trade secret that you consider 16 16 important to be disclosed. 17 record at 3:49. 17 A. Well, have you ever played 20 questions with THE WITNESS: Can I ask you for a 18 18 someone and they can disclose something without 19 clarification? 19 saying directly what it is? 20 MR. KOFMAN: When we get back on the 20 record. Actually, is it --Q. And as we go -- as we follow up, you can 21 21 THE WITNESS: Are we on? 22 explain to me that that's what you're doing. 22 MR. CAMPION: Counsel, you're in control 23 23 THE VIDEOGRAPHER: We're on. 24 THE WITNESS: We're on the record. 24 of the deposition. I do note that the witness appears to 25 25

Page 121 have finished underlining the section entitled "Mind Control"; and if you wanted to start to do that part first, that's certainly your option. Otherwise, he'll finish doing the whole document. MR. SYLVESTER: Why don't you have him do the whole document. MR. CAMPION: All right, fine. MR. SYLVESTER: Why stop the pen. MR. CAMPION: Okay. Hal, is it okay if we take our last break at 4:15? MR. KOFMAN: Yes. MR. CAMPION: Okay, fine. THE WITNESS: Done. BY MR. KOFMAN: Q. Okay. Can I take a quick look, and then I'll give it back to you, sir? A. Yes. MR. CAMPION: We'll have copies made at the recess. MR. KOFMAN: That sounds good. That's good. THE WITNESS: What time is it? MR. CAMPION: Almost.

pieces, but also it puts us in a situation so I'm not sure -- I don't know if I did the assignment right.

Q. Well, let's -- okay. What are the trade secrets that are disclosed, starting from the top?

A. I don't want to say what the trade secrets are per se, but, for example --

Q. No. Please identify each and every trade secret.

THE WITNESS: Am I supposed to be able to identify trade secrets, and it will be fine?

MR. CAMPION: Do the best you can.

Q. Using your definition.

A. Okay. It says, "I have reviewed a manual for a 16 day," ten hour day (sic); "large group awareness training called 'Executive Success Programs,' which also calls itself 'ESP."

What's -- the large group awareness training program is really a mischaracterization of something that is taken as an individual. This takes the Intensive and muddles it with ESP. So now what we must begin to do is define what is an Intensive. What is the curriculum like of ESP specifically. What does it mean to have a module. How long are those modules.

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BY MR. KOFMAN:

Q. Mr. Raniere, can you identify for me each trade secret that you've underlined and tell me why it constitutes a trade secret?

A. I don't -- I'm not qualified to say what is or not a trade secret, but what I started to understand even more as I read the essay, by a person having the trade secrets and having the manual and then making comments, either true or false, it puts us in a situation and NXIVM in a situation where NXIVM either has to be damaged by the release of their trade secrets or release it themselves.

And, you know, there are in almost every sentence there are parts of things that are trade secrets or what I'm calling trade secrets. I should say things that are secret and essential to ESP and things that are not true that beg the question of what is true and essential to ESP.

If this were written by a person that did not have the manual, it would be a whole different issue, so I can start to explain what each of these things imply or don't imply; but anyone who reads this article starts to not only get the pieces and maybe a lot of the pieces, maybe enough of the

So some of the things, for example, the actual structure of the modules, that they are interchangeable, that they are like puzzle pieces, that there is an overview order to them so that you can create things like Intensives. You can create -- any sort of thing is a trade secret. The nature of that structure was in the curriculum or is, I should say a secret. This starts to confuse the issue in such a way that, one, it starts to cause us to beg or begs an explanation; but, two, it starts to say things about how the curriculum is structured.

Q. What would your compet -- what in this sentence is secret, the fact that it's 16 days?

A. It's not one single fact. I mean, what the -- what he is saying in this sentence is that he's reviewed a manual, okay, so he gives himself authority of having these trade secrets. These trade secrets are in the manual. He's reviewed it, and 16 day ten hour a day, he is characterizing it as a large group awareness training called Executive Success Programs, which also calls itself ESP.

Executive Success Programs is not a large group awareness training. You know, Executive Success also has -- if you call the Intensive a

Page 125 Page 127 large group awareness training, it also has Origins, 1 by those things. So what I underlined were the 1 2 it also has Ethos, it also has the Ethicist 2 things that I found that were indicating shadows, if you will, of the trade secret; not necessarily 3 training, it also has Parenting. It has many, many 3 4 different curricula and ways of dispensing them. 4 have called it a secret. It's a secret, not a trade Q. What in this sentence is secret? 5 5 secret. I don't know what a trade secret is. A. In itself, it's only part of a secret. The Q. Well, again, when I say "trade secret," I'm 6 6 7 sentence doesn't contain any secret. 7 using the definition you gave me. Q. Okay. What's the next thing that you've A. Yeah, my definition. 8 8 underlined? 9 Q. So you gave me either what is in itself a 9 trade secret or indicates a trade secret? 10 MR. SYLVESTER: Wait. Let me hear that 10 A. Uh-huh. Like, for example, the next thing I 11 last answer back. 11 12 MR. KOFMAN: Could you read that? 12 underlined which is, "There is much in the content A. The sentence I don't think contains --13 13 and format of ESP" --MR. SYLVESTER: That's all right. If he 14 Q. Yes. 14 wants to restate it, that makes life easy. 15 15 THE WITNESS: Can I say things that I 16 Go ahead, sir. feel are secret here? 16 MR. CAMPION: Covered by the 17 Continuing... 17 18 A. I did not think the sentence contained a 18 confidentiality arrangement. secret. The sentence was part of a secret. THE WITNESS: Thank you. 19 19 20 Q. Okay. What's the next thing you've 20 BY MR. KOFMAN: Q. You're looking at which paragraph now, sir? 21 underlined? 21 A. It is under "Introduction." It's the last 22 MR. CAMPION: It's 20 of -- 20 after 4 2.2 paragraph. "There is much in the content and 23 now. Let's take a short break, okay. 23 MR. SYLVESTER: Mr. Campion, maybe if we format" --24 24 25 can have a copy of that made. 25 The trade secret nature of the curriculum Page 126 Page 128 1 MR. KOFMAN: Are we off? 1 stems in part from the actual order of the 2 curriculum as on the gross level. It is like a 2 (At this point, there was a short 3 3 puzzle. Each piece is a two-hour module. Those recess.) 4 THE VIDEOGRAPHER: We're back on the 4 pieces can be interlocked in specific ways and only 5 specific ways. Within each two-hour module, there 5 record at 4:34. б are questions. Those questions can be interlocked 6 BY MR. KOFMAN: Q. Okay. Mr. Raniere, I want to show you and 7 in only certain ways; likewise, even sometimes the 7 8 mark a document Raniere-6. 8 wordings within a question. One of the things that 9 (Robert Jay Lifton's eight criteria of 9 makes us very unique is we can take those two-hour thought reform as applied to the Executive Success 10 10 modules and because we have a specific relationship 11 Programs Bates stamped P000003648 through 3661 was 11 of all of them, how they interrelate with each other received and marked Defendant's Exhibit Raniere-6 12 philosophically, like a puzzle piece, you can put a 12 13 for Identification.) 13 training together with great facility and with great 14 BY MR. KOFMAN: 14 consistency. 15 Q. Okay. Mr. Raniere, just going back to 15 The nature of that is secret and a Raniere-5 for one moment, I just want to make clear 16 16 competitive advantage. And every time people start that I had instructed you to underline everything 17 to hint at, well, this came first, this came second 17 that you considered to be a trade secret using your 18 or this is what this question was, this is what that 18 definition; and that is what you've underlined, 19 19 question was, it chisels away even at that concept. 20 Q. Is there anything that's disclosed in this correct? 20 sentence, "There is much in the content and format 21 A. No. If I have a trade secret -- and I was 21 22 thinking about this, how to describe it. If I have 22 of ESP that is not at all original, and is quite 23 a trade secret that's an elephant and I tell you, 23 similar to aspects of a number of cults and 24 well, it has a trunk, it has four legs, has a tail, 24 cult-like organizations with which I am familiar"

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is big, is a mammal, the trade secrets are revealed

that you consider to be a trade secret?

Page 129 Page 131 1 A. Included within the sentence? 1 Q. Does that disclose a trade secret? 2 Q. Yes --2 A. Those things are again either statements that 3 A. No. 3 are false that need to be proven false for us to be viable or part of a trade secret; but, no, they do 4 Q. -- anything in that sentence. 4 A. Included within the sentence, no, but I 5 not in themselves contain trade secrets. 5 believe that the inaccuracy of the sentence and the 6 Q. Is it your understanding that you would have 6 7 fact that here is a person that has taken our trade 7 to reveal a trade secret to prove that statement 8 secret module and is commenting on it starts to say 8 false? it has a trunk, it doesn't have three legs, it has 9 9 A. I would have to reveal more of a trade 10 four legs, so no. In answer to your question, no, 10 secret. 11 not contained within the sentence. 11 Q. I'd like to show you the document we've 12 Q. Okay. You've underlined -- I think the next 12 marked as Raniere-6, which is entitled "Robert Jay thing -- you have a check mark next to "Long hours." Lifton's eight criteria of thought reform as applied 13 13 Was that indicating that that paragraph to the Executive Success Programs" and --14 14 15 contains trade secret? A. Are we done with this document? 15 16 O. For now, yeah. 16 A. Let me see. 17 I think I was questioning the sentence, "ESP 17 First of all, have you seen this document Intensive participants are signing up for sixteen 18 18 before? ten-hour days, which will either be experienced 19 19 A. Yes. 20 successively, or in five-day segments. Although 2.0 Q. Is this one of the documents that it was 21 three hours a day are allotted for lunch and dinner posted on the Ross websites? 21 22 breaks," as giving insight to the structure and the 2.2 A. Yes. 23 way things are structured. So I didn't underline 23 Q. And have you ever reviewed this document to it. Maybe I should have from that theory. 24 24 determine whether it contains trade secrets as you 25 Q. Is it your understanding that a competitor 25 define the term? Page 130 Page 132 1 1 would be able to use the fact that you have 16-hour A. I've looked at it generally for that. In 2 this particular case, this is more on point to 2 days or that it can be done in 5-day segments with 3 3-hour breaks to their competitive advantage and 3 containing more direct trade secrets. your disadvantage? Q. Okay. When did you look at this to see if it 4 4 5 A. In isolation, no. 5 contains trade secrets? O. Okay. You've underlined the sentence -- it's 6 A. Years ago. б on the next to last paragraph. 7 Q. Okay. I'd like you to do the same exercise 7 8 "Participants are told to promise not to tell 8 and underline for me all of the trade secrets that 9 non-participants of what they learn in the 9 are disclosed in this article as you define the term Intensive, as well as its methods." 10 trade secret. 10 A. Uh-huh. 11 A. Does this include also the parts, as I did 11 12 12 O. Does that contain a trade secret? with this one? 13 Q. Yes, whatever you feel is appropriate to 13 A. Within that, no. Q. Why did you underline it? 14 answer the question. 14 15 A. Because, again, I believe it is beginning to 15 A. Maybe I don't understand the question. I sculpt away at the elephants if the elephants are feel like I'm trying to give you an understanding 16 16 of my understanding of this. I will go through that 17 17 trade secrets. 18 exercise, but everything that implies trade secrets 18 Q. And would the same go for the bottom of the 19 first page, the last paragraph you've underlined, 19 to me I will underline. "Participants are told to promise not to share with 20 Q. Okay. I'd like you to underline for me 20 non-participants their recollection of content or everything that is -- that you contend is unique to 21 21 methods of the Intensive. Participants are mislead 22 NXIVM, that NXIVM keeps as a secret, and would be 22 23 (sic) into feeling guilty for being a 'promise 23 disadvantageous to NXIVM to have disclosed. A. Even if it's a partial fact? 24 breaker." 24 25 25 Q. Correct. A. Yes.

Page 133 Page 135 1 A. Partial, okay. 1 I believe sometimes terms, their technical 2 2 Q. Thank you. meanings can influence people because, well, people THE VIDEOGRAPHER: Excuse me. I'm going don't know the technical meaning. They just know 3 3 to change tapes. 4 4 the more common meaning. THE WITNESS: You want me to stop? 5 Q. So is it your understanding that the term 5 MR. KOFMAN: No, you can keep going. cult is neither a positive or pejorative? 6 6 7 THE VIDEOGRAPHER: We're back on the 7 A. In a technical sense, because I've seen no record at 5:01. 8 8 definition of the term. The dictionary definition 9 BY MR. KOFMAN: 9 of the word is -- can be negative, can be positive; 10 Q. Are you finished, Mr. Raniere? 10 A. I'm just checking. 11 11 Q. For example, are you familiar with the 12 Q. Okay. 12 Peoples Temple? A. No. I can imagine what it is but --13 MR. KOFMAN: Tom, I'll ask for a copy of 13 14 Q. They were the group that committed mass this before I leave. 14 suicide in Jonestown, Guyana, in the late '70s. 15 MR. CAMPION: Sure. 15 16 O. Mr. Raniere, I noticed on this article, the 16 A. Okay, yes. 17 page that's Bates stamped P3659, about midway 17 Q. Would you characterize them as a cult? through, it said "Cult - this is a label that A. I don't know. I would call them a 18 18 conveys no meaning but devalues the group. It is destructive group. 19 19 designed to keep people away from the group without Q. Okay. Shifting gears just a little bit, do 20 20 saying what is wrong with it. Example: 'That's a you recall that Forbes magazine published an article 21 21 cult." about you and NXIVM in --22 22 23 And I take it that's a quote from the module 23 A. Yes. 24 entitled Parasite/Producer III - Practice. 24 Q. -- 2003? 25 25 A. Yes. A. Yes. Page 134 Page 136 Q. And that's a concept that you created? 1 Q. Did you meet with the reporter from Forbes 1 magazine before the article was published? 2 A. Yes. 2 3 Q. Is it your contention there is -- there are 3 A. Yes. 4 no such things as cults? 4 Q. On how many occasions? 5 A. No. 5 A. One. Q. What is -- how would you define a cult? 6 6 Q. Do you know what led Forbes to write an A. I don't have a definition nor have I found a 7 article about you and NXIVM? 7 A. I'm not exactly sure. The reporter implied 8 definition. 8 at first that it was Rick Ross, and then the 9 Q. In broad strokes, what would you term to be a 9 cult? 10 reporter stuttered and stammered a bit and retracted 10 11 A. I would like to answer this in two parts. 11 that so I don't know. Q. What did he say that implied it was 12 O. Sure. 12 A. It's my belief that the common person, the Rick Ross? 13 13 person on the street who is -- has not gone and 14 14 A. When asked, "Why us?" He said, "Well, I had specifically looked at cults, investigate cults, a meeting with Rick Ross and I decide -- well" --15 15 believes that cult is a negative term. I'd say he sort of -- he started some sentence, 16 16 I believe that cult is some sort of a -- the 17 implying seemingly that the article was instigated, 17 or I shouldn't say instigated, that the seminal second part of the question -- some sort of a 18 18 description that is used in the hopes of classifying meeting for the article occurred with Rick Ross. 19 19 people as a group without being able to state often Q. Had NXIVM filed the lawsuit before that, 20 20 what the common element is. Sometimes in a before you met with that reporter? 21 21 22 historical sense that's useful because cults -- they 22 A. I believe so. 23 say cults can become culture. They say, you know, 23 Q. Okay. Did you tape record or -- strike that. most groups or communities could be considered a Was the meeting with the reporter tape 24 24 25 25 cult; and then it therefore develops. recorded or videotaped?

	Page 137		Page 139
1	A. We had wanted to videotape it. The reporter	1	A. Emiliano Salinas. I think at the end of the
2	said he did not want it videotaped but that	2	Forbes article there is a quote from Sara Bronfman,
3	audiotaping was okay. They tried to use the audio	3	although I'm not sure. So if that be the case, then
4	on the video recorder, and I don't know if it	4	he probably spoke to her there.
5	actually worked because from what I've understood,	5	Q. Okay. Have you had any conversations with
6	the tape doesn't seem to exist.	6	him at any time after that ar after the art
7	Q. When you say "They tried to," who is "they"?	7	that one meeting prior to the article's publication?
8	A. Nancy was there. Arlen Olsen was there. I	8	A. No, I don't believe so.
9	think there might have been one or two other people	9	Q. Did you have an opinion as to
10	there.	10	A. No. Hold on.
11	Q. Was Kristin Keeffe there?	11	Q. Strike that.
12	A. You know, I don't know.	12	A. They did a fact-checking type of phone call
13	Q. Who was operating the tape machine?	13	so, yes, there was a conversation. It was a woman
14	A. You know, I it might have been set up	14	that was doing it, though, not him.
15	originally by someone like Arlen and then left	15	Q. Do you remember her name?
16	unattended because we were sitting.	16	A. No.
17	Q. When did you discover that the strike	17	Q. And was this a call made to you?
18	that.	18	A. Yes, I believe so.
19	Is it your understanding that nothing was	19	Q. And do you remember what facts she wanted to
20	ever recorded?	20	check?
21	A. I'm not sure. I discovered just recently	21	A. No. It was a series of representations.
22	that there seemed not to be a recording of that.	22	Some of them seemed accurate; some of them seemed
23	Q. Okay. At the time, it was your understanding	23	not accurate.
24	that it was being recorded?	24	Q. Did you correct what you considered to be
25	A. I thought it was.	25	inaccurate?
	Page 138		D 140
			Page 140
1	Q. Did you ever hear the tape?	1	A. To the best of my ability. There was an
2	Q. Did you ever hear the tape?A. No.	2	A. To the best of my ability. There was an additional communication. I ended up faxing I
2	Q. Did you ever hear the tape?A. No.Q. Okay. Did did you or anyone at NXIVM give	2 3	A. To the best of my ability. There was an additional communication. I ended up faxing I think him answers to two questions which were he
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2 3 4 5 6	 Q. Did you ever hear the tape? A. No. Q. Okay. Did did you or anyone at NXIVM give the reporter any materials to look at? A. I'm not sure. He was at least given a confidentiality agreement. 	2 3 4 5 6	A. To the best of my ability. There was an additional communication. I ended up faxing I think him answers to two questions which were he wanted my response with something with respect to Toni Natalie. Q. And did you fax him information?
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	 Q. Did you ever hear the tape? A. No. Q. Okay. Did did you or anyone at NXIVM give the reporter any materials to look at? A. I'm not sure. He was at least given a confidentiality agreement. Q. Okay. Do you know one way or the other as you sit here whether he received any modules? A. I don't believe so. I don't know. Q. Was he allowed to observe anything at NXIVM? A. Yes. He went to the NXIVM Center. Q. What did he was he allowed to observe? A. I don't know exactly. I was not there. I know he spoke to several people. Q. Okay. Did he do you know if he sat in on a class? A. I don't believe so. I believe he refused to sign the confidentiality agreement, therefore would not be allowed to sit in on a class. Q. Do you know who accompanied him as he visited the center? A. No. 	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	A. To the best of my ability. There was an additional communication. I ended up faxing I think him answers to two questions which were he wanted my response with something with respect to Toni Natalie. Q. And did you fax him information? A. Just a simple response. Q. Did you save a copy of the fax? A. No. Q. Where was it faxed from? A. I think it was faxed from my residence. Q. Did you put the fax into a file or the papers that you faxed into a file someplace? A. No. Q. Did you discard them? A. They were probably discarded. MR. KOFMAN: I'll make a request for anything that was faxed to Forbes. (Request.) Q. Have you ever spoken to reporters from the Albany Times-Union? A. Yes.

	Page 141		Page 143
1	A. Before NXIVM. After NXIVM, I don't believe I	1	and participate in the drafting?
2	have.	2	A. No.
3	Q. Have you ever met with Dennis Yusko?	3	Q. What was your involvement in the drafting of
4	A. No.	4	these terms and conditions?
5	Q. Okay. Did you consider the Forbes article	5	A. Suggesting certain things. I think at one
6	to be positive or negative towards NXIVM?	6	point I read an initial draft and asked for
7	A. I considered the Forbes article to be	7	potential changes or what would happen if something
8	negative and untrue towards NXIVM.	8	went one way or another.
9	MR. KOFMAN: I'd like to you mark this	9	Q. Did anybody else review the potential draft
10	as Raniere-7.	10	besides you?
11	(Executive Success Programs, Inc.	11	A. I don't know.
12	Student Enrollment Application of Stephanie Franco	12	Q. Anyone else from NXIVM?
13	Bates stamped P000004105 was received and marked	13	A. I don't know.
14	Defendant's Exhibit Raniere-7 for Identification.)	14	Q. Why were you the person from NXIVM who was
15	MR. KOFMAN: For the record I'm sorry	15	reviewing the Student Terms and Conditions?
16	Raniere-7 is a one-page document that was	16	A. Because I have some lay legal experience
17	produced to us in discovery. It's Bates stamped	17	because of some of the my lay legal experience of
18	P4105, and it purports to be Student Enrollment	18	the past.
19	Application of Stephanie Franco.	19	Q. Does it say anywhere in these Student Terms
20	BY MR. KOFMAN:	20	and Conditions that a person cannot take Executive
21	Q. Mr. Raniere, have you ever seen this form of	21	Success Programs if they've ever taken a course with
22	document before?	22	a competitor?
23	A. Yes.	23	A. I don't know. I'd have to read this, and is
24	Q. Have you ever seen the Student Terms and	24	this the full is this a two-sided form or a
25	Conditions at the bottom?	25	one-sided form?
	Page 142		Page 144
1	A. Oh, you mean the four points, the four	1	Q. It's my understanding that this is the
2	ending with "Disclaimer"?	2	complete document.
3	Q. Yes.	3	A. Okay. Do you want me to read it to see if it
4	A. Yes.	4	says that?
5	Q. Did you draft those?	5	Q. Yes.
6	A. I I participated in drafting some of it, I	6	A. Okay.
7	think, because some of it came from a past company	7	MR. CAMPION: Go ahead.
8	that I had. I believe the attorneys, whoever they	8	A. Do you mind if I use a set of binoculars?
9	were at the time, drafted them.	9	MR. KOFMAN: What's that?
10	Q. The attorneys from the past company drafted	10	MR. CAMPION: I circled a word there.
11	them?	11	THE WITNESS: Do you want me to
12	A. No, NXIVM. I it might have been Arlen	12	continue?
13	Olsen. I'm not sure.	13	MR. KOFMAN: Yes, please do.
14	Q. And when were these drafted?	14	Oh, I see.
15	A. I don't know. Does it have a revision date	15	MR. CAMPION: Okay.
16	on the bottom?	16	MR. KOFMAN: I'll bring something
17	Q. It says "Copyright 2000."	17	tomorrow.
18	A. I don't know which version or when these were	18	Continuing
19	drafted but 2000 or before.	19	A. This refers to back of this application, by
20	Q. What was the prior company that had similar	20	the way.
21	Student Terms and Conditions?	21	It says, "See important cancellation notice
22	A. Well, there were similar there weren't	22	on the back of this application," so it appears
23	Student Terms and Conditions, but it was Consumers'	23	there might be writing.
24	Buyline.	24	Q. All right. I'll have to take a look.
25	Q. Okay. Did you sit down with Arlen Olsen	25	If you can just look at the Student Terms and

	Page 145		Page 147
1	Conditions.	1	Q. Is this one of the articles that was posted
2	A. Can I read the top, also?	2	on the Rick Ross websites?
3	Q. Excuse me?	3	A. I believe so.
4	A. Can I read the top, also?	4	Q. Okay. I'd like you, and I understand that we
5	Q. Yes, of course.	5	may not get through it but strike that.
6	A. I'm having trouble reading this. I'm so	6	Did you read this at approximately the time
7	sorry.	7	that it was posted?
8	Q. Well, if you're having trouble reading it, I	8	A. Yes. I'm assuming this is the other
9	can try and bring a clearer copy, you know, blow it	9	Paul Martin article, authored by him.
10	up a little tomorrow.	10	Q. Okay, and did you read it to determine
11	A. That would be helpful, although I did note on	11	whether it revealed trade secrets?
12	the top where it says "I understand if I choose to	12	A. I believe I did, although more that I want
13	leave ESP, I must return all course related	13	to be sure I know which document this is.
14	materials and that making use of such materials	14	Well, I believe so.
15	after leaving constitutes fraud."	15	Q. I'd like you to undertake the same exercise
16	That speaks to what you had asked but not as	16	with respect to identifying the trade secrets that,
17	it's not it directly.	17	as you define the term, that are disclosed in this
18	Q. Does that speak to whether someone can come	18	article with the remaining time we have today; and
19	to take NXIVM classes if they had taken a class with	19	if you're not finished, we can pick it up tomorrow.
20	a competitor before?	20	MR. CAMPION: Would it be of value if he
21	A. No.	21	did it overnight? You can move into something else
22	Do you want me to continue this now, or would	22	now.
23	you like to do that tomorrow?	23	MR. KOFMAN: We can agree to do it
24	Q. We can do that tomorrow if you're having	24	overnight, as long as a representation that he won't
25	trouble difficulty reading it.	25	consult with anyone since this is basically part of
	Page 146		
			Page 148
1	A. Yes.	1	the testimony.
2	A. Yes.Q. And I'll bring back a clearer copy so that	2	the testimony. THE WITNESS: I won't.
2	A. Yes. Q. And I'll bring back a clearer copy so that we can 'cause I have a few questions about the	2	the testimony. THE WITNESS: I won't. MR. KOFMAN: Okay.
2 3 4	A. Yes. Q. And I'll bring back a clearer copy so that we can 'cause I have a few questions about the document.	2 3 4	the testimony. THE WITNESS: I won't. MR. KOFMAN: Okay. MR. CAMPION: So you'll mark it up and
2 3 4 5	 A. Yes. Q. And I'll bring back a clearer copy so that we can 'cause I have a few questions about the document. A. Thank you. 	2 3 4 5	the testimony. THE WITNESS: I won't. MR. KOFMAN: Okay. MR. CAMPION: So you'll mark it up and bring it in tomorrow.
2 3 4 5 6	 A. Yes. Q. And I'll bring back a clearer copy so that we can 'cause I have a few questions about the document. A. Thank you. MR. KOFMAN: Off the record. 	2 3 4 5 6	the testimony. THE WITNESS: I won't. MR. KOFMAN: Okay. MR. CAMPION: So you'll mark it up and bring it in tomorrow. THE WITNESS: Yup. Am I allowed to take
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2 3 4 5 6 7 8 9 10	 A. Yes. Q. And I'll bring back a clearer copy so that we can 'cause I have a few questions about the document. A. Thank you. MR. KOFMAN: Off the record. (A discussion was held off the record.) MR. KOFMAN: All right. While I've got you, you've marked I'd like to have this marked as Raniere Raniere-8. 	2 3 4 5 6 7 8 9 10	the testimony. THE WITNESS: I won't. MR. KOFMAN: Okay. MR. CAMPION: So you'll mark it up and bring it in tomorrow. THE WITNESS: Yup. Am I allowed to take something with this stamp on it out? MR. KOFMAN: Yeah. THE WITNESS: Okay. MR. CAMPION: You can take it out. We're going to Xerox it once it's marked up by you.
2 3 4 5 6 7 8 9 10 11 12	A. Yes. Q. And I'll bring back a clearer copy so that we can 'cause I have a few questions about the document. A. Thank you. MR. KOFMAN: Off the record. (A discussion was held off the record.) MR. KOFMAN: All right. While I've got you, you've marked I'd like to have this marked as Raniere Raniere-8. THE WITNESS: Should I put this aside	2 3 4 5 6 7 8 9 10 11	the testimony. THE WITNESS: I won't. MR. KOFMAN: Okay. MR. CAMPION: So you'll mark it up and bring it in tomorrow. THE WITNESS: Yup. Am I allowed to take something with this stamp on it out? MR. KOFMAN: Yeah. THE WITNESS: Okay. MR. CAMPION: You can take it out. We're going to Xerox it once it's marked up by you. BY MR. KOFMAN:
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2 3 4 5 6 7 8 9 10 11 12 13 14 15	A. Yes. Q. And I'll bring back a clearer copy so that we can 'cause I have a few questions about the document. A. Thank you. MR. KOFMAN: Off the record. (A discussion was held off the record.) MR. KOFMAN: All right. While I've got you, you've marked I'd like to have this marked as Raniere Raniere-8. THE WITNESS: Should I put this aside for now? MR. KOFMAN: Yes, please. (A Critical Analysis of the Executive	2 3 4 5 6 7 8 9 10 11 12 13 14 15	the testimony. THE WITNESS: I won't. MR. KOFMAN: Okay. MR. CAMPION: So you'll mark it up and bring it in tomorrow. THE WITNESS: Yup. Am I allowed to take something with this stamp on it out? MR. KOFMAN: Yeah. THE WITNESS: Okay. MR. CAMPION: You can take it out. We're going to Xerox it once it's marked up by you. BY MR. KOFMAN: Q. I'd like you to take a look at the document we marked as Raniere-2, which is your August 18TH Affidavit.
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	A. Yes. Q. And I'll bring back a clearer copy so that we can 'cause I have a few questions about the document. A. Thank you. MR. KOFMAN: Off the record. (A discussion was held off the record.) MR. KOFMAN: All right. While I've got you, you've marked I'd like to have this marked as Raniere Raniere-8. THE WITNESS: Should I put this aside for now? MR. KOFMAN: Yes, please. (A Critical Analysis of the Executive Success Programs Inc., Bates stamped P000003674 through 3682 was received and marked Defendant's Exhibit Raniere-8 for Identification.)	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	the testimony. THE WITNESS: I won't. MR. KOFMAN: Okay. MR. CAMPION: So you'll mark it up and bring it in tomorrow. THE WITNESS: Yup. Am I allowed to take something with this stamp on it out? MR. KOFMAN: Yeah. THE WITNESS: Okay. MR. CAMPION: You can take it out. We're going to Xerox it once it's marked up by you. BY MR. KOFMAN: Q. I'd like you to take a look at the document we marked as Raniere-2, which is your August 18TH Affidavit. A. Raniere-2, yes. Q. Paragraph 3 you discuss the something in the John Hochman article concerning the need for
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	A. Yes. Q. And I'll bring back a clearer copy so that we can 'cause I have a few questions about the document. A. Thank you. MR. KOFMAN: Off the record. (A discussion was held off the record.) MR. KOFMAN: All right. While I've got you, you've marked I'd like to have this marked as Raniere Raniere-8. THE WITNESS: Should I put this aside for now? MR. KOFMAN: Yes, please. (A Critical Analysis of the Executive Success Programs Inc., Bates stamped P000003674 through 3682 was received and marked Defendant's Exhibit Raniere-8 for Identification.) MR. KOFMAN: For the record, Raniere-8 is a document is an article or a document	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	the testimony. THE WITNESS: I won't. MR. KOFMAN: Okay. MR. CAMPION: So you'll mark it up and bring it in tomorrow. THE WITNESS: Yup. Am I allowed to take something with this stamp on it out? MR. KOFMAN: Yeah. THE WITNESS: Okay. MR. CAMPION: You can take it out. We're going to Xerox it once it's marked up by you. BY MR. KOFMAN: Q. I'd like you to take a look at the document we marked as Raniere-2, which is your August 18TH Affidavit. A. Raniere-2, yes. Q. Paragraph 3 you discuss the something in the John Hochman article concerning the need for students to make daily brief phone calls to check in with their coaches.
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	Page 149		Page 151
1	A. No.	1	guys, where we say it's your responsibility to set a
2	Q. Okay. Is there	2	time, we really don't mean that?
3	A. Can I be more specific?	3	A. No.
4	Q. Sure, if you need to to answer the question.	4	Q. How about where it says, "Students must speak
5	A. Modules there is one module that suggests	5	to contact either by phone or in person daily"? Is
6	a daily practice and a check-in and it is not	6	that an optional does that say that it's
7	there's no such thing, if you will, as a	7	optional?
8	requirement.	8	A. No.
9	Q. Okay. What's the name of that module?	9	Q. Is that a mandatory requirement?
10	A. Persistence.	10	A. No.
11	Q. Okay. What about	11	Q. How would you characterize it where it says,
12	A. Motivated state, I believe, Persistency in	12	"Students must speak to contact either by phone or
13	motivated state.	13	in person daily"?
14	Q. What about for students who are taking	14	A. If you choose to do this practice, then that
15	advanced courses in NXIVM? Are they required to	15	is what you would do.
16	have daily check-ins?	16	Q. And what in the terms, "Students must speak
17	A. No.	17	to contact either by phone or in person daily"
18	MR. KOFMAN: Mark this, please, as	18	suggests that it's optional?
19	Raniere-9. Is it 9?	19	A. In that, if you choose to do the practice,
20	(Document headed Persistence Bates	20	that isn't optional.
21	stamped SF00104 through 108 was received and marked	21	Q. When you say, "If you choose to do the
22	Defendant's Exhibit Raniere-9 for Identification.)	22	practice," which means if you choose to take the
23	BY MR. KOFMAN:	23	course?
24	Q. Mr. Raniere, is the document we've marked as	24	A. No.
25	Raniere-9 a copy of the module, the Persistence	25	Q. If you choose to do the Persistence module?
	Page 150		Page 152
1	module to which you just referred?	1	A. No. If you choose to do a Persistency. If
2	A. It appears to be that.	2	you take the Persistency module, persistency is
3	Q. Okay. Looking under the word "Arranging for	3	presented as a tool that can be used. If you choose
4	Coaching support"	4	to do Persistency, you do it and do a daily check-in
5	A. Uh-huh.	5	as you do it.
6	Q. This is about two-thirds of the way.	6	Q. Do all students who take the 16-day Intensive
7	MR. LANDY: I think you didn't pass it	7	take the Persistency module?
8	around.	8	A. Yes, I believe.
9	MR. KOFMAN: Oh, I'm sorry. I	9	MR. KOFMAN: Okay. Please mark this as
10	apologize, guys.	10	Raniere-10.
11	BY MR. KOFMAN:	11	(Document headed Rules and Rituals
12	Q. Do you see the sentence under "Arranging for	12	Bates stamped SF00033 through 40 was received and
13	Coaching support" where it says, "It is your	13	marked Defendant's Exhibit Raniere-10 for
14	responsibility to set a time with your coach on a	14	Identification.)
15	daily basis for check-in"?	15	BY MR. KOFMAN:
16	A. Uh-huh.	16	Q. Is are you familiar with the document
17	Q. Is there anything about that sentence that	17	we've marked as Raniere-10?
18	suggests that it's op that daily check-ins are	18	A. I don't have it yet.
19	optional?	19	Q. Oh, I'm sorry.
20	A. No.	20	Are you familiar with the document we've
21	Q. Okay. Based on that, does that change your	21	marked as Raniere-10?
22	4 - 4 i - 4 - 4 - 4 i -	22	A. Not directly, but I know such a document
	testimony that it's only optional for students to		-
23	check in with coaches daily?	23	exists.
	· ·		-

	Page 153		Page 155
1	A. I believe most of them, if not all of them.	1	Q. Who was that?
2	Q. Okay, and is this one of the first modules	2	A. Toni Natalie.
3	that's taught in the school?	3	Q. And did ESP receive a percentage of what
4	A. In certain programs.	4	students bought, of the money that was paid by
5	Q. Which programs?	5	students?
6	A. Ethos and the Level 1 Intensive.	6	A. No, I don't believe so.
7	Q. Okay. Turning your attention to Page 4 of	7	Q. Where was the store operated from?
8	this document, the paragraph numbered 9, "Phone	8	A. There was one in Clifton Park, and later on
9	tree."	9	there was also one in Saratoga.
10	A. Uh-huh.	10	Q. Were students encouraged to use the buying
11	Q. Can you read for me the last sentence of	11	coalition?
12	this?	12	A. To some degree. If it if it suited them.
13	A. "Students involved in the more advanced	13	Q. Did you encourage students to use the buying
14	aspects of ESP will speak to their Coaches at least	14	coalition?
15	once a day."	15	A. Um, if it suited them.
16	Q. What are the more advanced aspects to which	16	Q. Okay.
17	you refer?	17	A. I was a believer in it.
18	A. Higher ranks is I believe what was	18	Q. Okay. I'd like you to look back going
19	contemplated at the time.	19	back to Raniere-2, your Affidavit from August 18th,
20	Q. High which ranks? From which ranks on	20	looking at Paragraph 4. You state that, "Promotion
21	up?	21	is based on a committee with the students input."
22	A. I believe proctor and maybe coaches.	22	Who is on the committee that decides on
23	Q. Looking at Page 3 of this document under the	23	strike that.
24	paragraph that the first paragraph that says	24	In 2001-2002, who was on the committee that
25	"Stripes."	25	decided on promotion of students?
	Page 154		Page 156
1	Page 154 A. Uh-huh.	1	Page 156 A. I don't know.
1 2	A. Uh-huh.Q. The second sentence says, "Membership in	1 2	
	A. Uh-huh.Q. The second sentence says, "Membership in ESP's buying coalition is signified by one diagonal		A. I don't know.Q. Were you on that committee?A. No.
2	A. Uh-huh. Q. The second sentence says, "Membership in ESP's buying coalition is signified by one diagonal stripe on the right side of the scarf."	2 3 4	A. I don't know.Q. Were you on that committee?A. No.Q. How did you know what the procedure was for
2 3 4 5	 A. Uh-huh. Q. The second sentence says, "Membership in ESP's buying coalition is signified by one diagonal stripe on the right side of the scarf." A. Yes. 	2 3 4 5	A. I don't know.Q. Were you on that committee?A. No.Q. How did you know what the procedure was for promotion?
2 3 4 5 6	 A. Uh-huh. Q. The second sentence says, "Membership in ESP's buying coalition is signified by one diagonal stripe on the right side of the scarf." A. Yes. Q. What is "ESP's buying coalition"? 	2 3 4	A. I don't know.Q. Were you on that committee?A. No.Q. How did you know what the procedure was for promotion?A. Well, I created them initially. I don't know
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A. Uh-huh. Q. The second sentence says, "Membership in ESP's buying coalition is signified by one diagonal stripe on the right side of the scarf." A. Yes. Q. What is "ESP's buying coalition"? A. It is no longer in existence; but it was an optional program where people could get food, vitamins, things like that. And it was a membership in a store. Q. When was at what periods in time was that buying coalition in existence? A. I think it ended 1999. It might be a little later but not much. Q. Okay A. In fact, I'm pretty sure it was 1999. Q. This revision is dated 12/2000. Is it possible it was still in existence at that time? A. I don't think so. I think a lot of these materials were never updated. Q. Who made the decision to discontinue the buying coalition?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A. I don't know. Q. Were you on that committee? A. No. Q. How did you know what the procedure was for promotion? A. Well, I created them initially. I don't know with specificity now what is the case, but it is important that it's more of a democratic process. Q. Okay. Have you ever been on a committee that decides on promotion? A. No. Q. Do you know if Nancy Salzman has? A. Nancy does decide ultimately certain high level promotions, but that is also decided by a committee that makes recommendations to her. I don't know if I don't think she's on the committee, per se. Q. And as you sit here today, do you know the names of anyone who has been on that committee at any point in time? A. I would think Barbara Jeske was, I would think Pam Cafritz was, Lauren Salzman probably.

Page 157 Page 159 1 1 unfeasible. It's not done. There is a phone tree, promotion that you had originally drafted or 2 2 but they don't do it the way I had thought it would created? A. No. I think the -- those were the initial 3 3 be done. 4 rules or guidelines. I think they've evolved, so 4 Q. And was that because someone concluded it I don't know all the criteria they use. 5 could not be implemented? 5 Q. Okay. The last sentence of Paragraph 4 says, A. I don't know exactly. 6 6 7 "I am the highest rank in the structure and I have 7 Q. Who was the person who told you it was 8 been overridden numerous times and always can be." 8 infeasible? 9 When you say you're the highest rank in the 9 A. I think I was told by a number of people. 10 structure, what do you mean? 10 Q. Can you think of any other examples in 11 A. I wear a double white long sash. So with 11 which your decisions have been rejected or your 12 respect to who has, if you will, the most knowledge 12 suggestions have been rejected? 13 relating to the ESP philosophy and who has the 13 A. Yeah. There have been times where I ultimate authority to explain that philosophy or 14 suggested that we might have either a certain type 14 answer the questions, I am the highest rank. 15 of curriculum or an event at a certain time. For 15 16 Q. Okay. Can you give me examples of when 16 example, I had thought it would be good to have a 17 you've been overridden in decision-making at NXIVM? 17 winter festival this -- this year and really thought A. I could probably give you a number of 18 18 that was important; but the people within NXIVM had 19 19 examples. other priorities, and it was not done. 20 Q. Okay. 20 And at first, it was rejected, and then they 21 THE WITNESS: What do I do if they 21 said, well, maybe we could try to do it later; and 22 involve a legal case? 22 then they decided it was unfeasible. Q. Do they say how it was unfeasible? 23 MR. CAMPION: If they involve a legal 23 24 case, you're not going to do it. You and I will A. They felt because of the Dalai Lama event --24 25 discuss it. I'll make a determination as to whether 25 we have the Dalai Lama coming and spending five days Page 158 Page 160 1 1 a privilege is involved, and then you can supplement with us -- that the preparations that they need to the answer tomorrow if I conclude that privilege is do, there have to be ethical boards put together 2 2 not involved; but as to matters which do not relate 3 because there are a series of panels in different 3 4 to the legal case, please answer. 4 areas that are doing public discussions. And also 5 THE WITNESS: Okay. 5 because of some of the situations that are going on 6 6 in Mexico, I founded a peace movement in Mexico Continuing... 7 A. There have been in the past either people 7 because of the situation. And I have a number of 8 that I thought were good for a promotion from what 8 friends that have been adversely affected. People 9 I had seen and how they had spoken and things like 9 are kidnapped. I have one friend who was kidnapped, that or not, and there have been instances where 10 held at knifepoint, another friend who in the past 10 11 it's gone both ways. The way the NXIVM business is 11 had both of their ears cut off and one of their 12 run, the systems that I suggest often are either not 12 fingers. And this is somewhat of a common 13 occurrence in Mexico, and it's come to the point 13 done or not executed. 14 14 Q. Are they rejected, or they're just not where I think there's a lot of civil unrest. So the 15 implemented? 15 people in Mexico cannot devote the time to doing A. Both. They're rejected and sometimes not 16 16 something like a winter fest when there's other 17 implemented. 17 important things. 18 Q. Can you think of an example of a suggestion 18 Q. The -- you indicated that the Dalai Lama was 19 you've made that's been rejected? 19 going to be staying with NXIVM for five days? 20 A. Yeah. I had thought that it would be good to 20 A. No. He's doing an event with us. have a way of having the phone tree, using a system Q. What kind -- where is the event being held? 21 21 of personal contacts where we have people calling 22 A. We're not exactly sure. Part of it's being 22 23 through the whole organization and then having a 23 held in an arena called The Times-Union Arena. 24 series of feedback loops to know if the data had 24 Q. Is that in Albany?

25

25

gone through; and I think it turned out to be

A. Yes. The rest is somewhere near Albany.

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1	We're not sure of the settings because we are having	1	JURAT
2	a series of panels doing not only ethics discussions	2	I, KEITH A. RANIERE, do hereby
3	but ethical plan implementations.	3	certify that I have read the foregoing transcript of
4	Q. Are you co are you sponsoring the event,	4	my testimony taken on March 11, 2009, and have
		5	signed it subject to the following changes:
5	or what's the nature of your involvement and the	6	PAGE LINE CORRECTION
6	Dalai Lama's involvement?	7	
7	A. I'm the ideological founder, and the Dalai	8	
8	Lama sent a representative to examine us and go	9	
9	through our curriculum; and what we offer on the	10	
10	basis of ethics and things like that were something	11	
11	that this representative felt was extremely	12	
12	valuable.	13	
13	Q. What was the name of the representative of	14	
14	the Dalai Lama that came and	15	
15	A. We call him Lama Tenzin. He's the personal	16	
16	peace emissary of the Dalai Lama.	17	
17	Q. Did he sign a confidentiality agreement?	18 19	
18	A. I believe so. I'm not positive.	20	
19	Q. And when are these events taking place?	21	DATE:
20	A. April 19th is the large public event. We	22	Sworn and subscribed to before me on this day
21	have trainings to train in the ethical tools before		of
22	that point. April 18th I believe is when the first	23	OI .
23	panel starts.	24	NOTARY PUBLIC
24	MR. KOFMAN: This might be a good time		NOTAKT TOBLIC
25	to break.	25	·
	Page 162		Page 164
1	MR. CAMPION: Just about 6:00, anyway.	1	
2	MR. KOFMAN: Yeah.		CERTIFICATE
3	MR. CAMPION: Are you all agreeable to	2	
4	starting at 9:30 tomorrow morning?	3	
5	MR. KOFMAN: Happy to.	4	I, CHERYL McGANN, a Certified Court
6	THE WITNESS: Fine with me. I have my	5	Reporter and Certified Realtime Reporter of the
7	homework.	6	State of New Jersey, authorized to administer
8	MR. KOFMAN: You'll take that?	7	oaths pursuant to R.S.41:2-2, do hereby certify
9	THE WITNESS: I will.	8	that prior to the commencement of the examination,
10	MR. KOFMAN: Thank you.	9	the witness was sworn by me to testify to the truth,
11	Thank you very much.	10	the whole truth, and nothing but the truth.
12	THE VIDEOGRAPHER: Going off the record	11	I DO FURTHER CERTIFY that the foregoing
13	at 5:56.	12	is a true and accurate transcript of the testimony
14	at 3.30.	13	that was taken stenographically by and before me at
	(Witness everyand)	14	the time, place, and on the date hereinbefore set
15	(Witness excused.)	15	forth.
16	(The deposition was adjourned for the	16	I DO FURTHER CERTIFY that I am neither
17	day at 5:56 p.m.)	17	a relative nor employee nor attorney nor counsel
18		18	of any the parties to this action and that I am
19		19	not interested in the action.
20		20	
21		21	
22		22	
23			CHERYL McGANN
24		23	C.C.R. License No. XI000918
25		24	

				<u>. </u>
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